Panel for Educational Policy
Contract Agenda
February 12, 2014

Item: 1 **Description:** Long distance telephone services in schools and administrative offices.

Term: 2 years **Options:** None **Funding:** E-Rate and Tax Levy

Division: Div. of Instructional & Information Technology **Contract Type:** Requirements

Vendor Name	Estimated Annual Amount
Sprint Communications Company	$1,600,000

Item: 2 **Description:** Through its Urban Advantage program, the American Museum of Natural History provides resources to schools, teachers, students and students' families to implement science investigation and expand science content knowledge.

Term: 1 year **Options:** None **Funding:** City Council & Tax Levy

Division: Teaching and Learning **Contract Type:** Full Value

Vendor Name	Annual Amount
American Museum of Natural History	$3,377,003

Item: 3 **Description:** Special education professional development services.

Term: 1 year **Options:** None **Funding:** Race to the Top

Division: Office of Special Education Initiatives **Contract Type:** Full Value

Vendor Name	Annual Amount
Center for Applied Special Technology (CAST) Inc.	$152,860

Item: 4 **Description:** Partnership with public libraries that will allow teachers, students and libraries to share resources and ideas through the online catalog MyLibraryNYC.

Term: 1 year **Options:** None **Funding:** Tax Levy

Division: Teaching and Learning **Contract Type:** Full Value

Vendor Name	Annual Amount
Brooklyn Public Library	$130,553
New York Public Library	$756,376
Queens Library	$82,454

Item: 5 **Description:** Painting schools according to plans developed by principals and student leaders. Publicolor provides internships and training for student leaders to help schools transform their buildings.

Term: 3 years **Options:** None **Funding:** Various

Division: Division of School Facilities **Contract Type:** Requirements

Vendor Name	Estimated Annual Amount
Publicolor	$405,000

Item: 6 **Description:** Temporary clerical staff for the Division of Human Resources.

Term: 3 months **Options:** None **Funding:** Tax Levy

Division: Division of Human Resources **Contract Type:** Full Value

Vendor Name	Annual Amount
Temp Force	$58,839

Item: 7 **Description:** Modify and utilize algorithms that will determine the lowest cost combination of awards for K-12 student transportation services.

Term: 1 year **Options:** None **Funding:** Tax Levy

Division: Office of Pupil Transportation **Contract Type:** Full Value

Vendor Name	Annual Amount
Esteban Gregorio Tabak-NYU	$30,000
Oliver Buhler - NYU	$30,000

Item: 8 **Description:** School based oral health clinics.

Term: 3 years **Options:** 1 three year option **Funding:** Various

Division: School Health-Related Services **Contract Type:** Requirements

Vendor Name	Estimated Annual Amount
Smile New York Outreach, LLC	$0
The New York Foundling Hospital	$0

Item: 9 **Description:** Labor and material necessary for electrical work in schools and administrative buildings.

Term: 5 years **Options:** 270 day option **Funding:** Tax Levy

Division: Division of School Facilities **Contract Type:** Requirements

Vendor Name	Estimated Annual Amount
Charan Electrical Enterprises	$4,616,900
Laser Electrical Contracting Inc	$4,773,500

Item: 10 **Description:** General construction services in schools and administrative buildings in north Brooklyn.

Term: 5 years **Options:** 270 day option **Funding:** Tax Levy

Division: Division of School Facilities **Contract Type:** Requirements

Vendor Name	Estimated Annual Amount
Gridspan Corporation	$6,304,000

Item: 11 **Description:** Trade book materials for public and participating non-public schools.

Term: 5 years **Options:** 2 one year options **Funding:** Reimbursable & Tax Levy

Division: Division of Contracts and Purchasing **Contract Type:** Requirements

Vendor Name	Estimated Annual Amount
Advanced Educational Publishing	$7,900,000
GL Group	$7,900,000
Lectorum Publications Inc.	$7,900,000

Item: 12 **Description:** Project management and system integration services for DOE schools and facilities acquiring computers, printers, and related equipment to be networked.

Term: 3 years **Options:** 1 two year options **Funding:** Capital

Division: Division of Financial Operations **Contract Type:** Requirements

Vendor Name	Estimated Annual Amount
ASI System Integration	$125,201
Computer Logic Group	$44,382
Data Industries, Inc.	$93,330
Island Computer Products	$113,427

Item: 12 **Description:** Project management and system integration services for DOE schools and facilities acquiring computers, printers, and related equipment to be networked.

Term: 3 years **Options:** 1 two year options **Funding:** Capital

Division: Division of Financial Operations **Contract Type:** Requirements

Vendor Name	Estimated Annual Amount
Steller Services	$171,600

Item: 13 **Description:** Academic intervention professional development services to support central offices, cluster/network teams and school staff with instructional strategies and tools beyond the core curriculum to help primarily at-risk students at all grade levels. (RA #4)

Term: 5 years **Options:** None **Funding:** Various

Division: Teaching and Learning **Contract Type:** Requirements

Vendor Name	Estimated Annual Amount
Center for Educational Options	$30,000

Item: 14 **Description:** Professional development services for school leaders and teachers in instructional strategies, student-centered academic counseling services, sustainable leadership, quality teaching, and student achievement. (RA #4)

Term: 5 years **Options:** None **Funding:** Various

Division: Teaching and Learning **Contract Type:** Requirements

Vendor Name	Estimated Annual Amount
Brienza Academic Advantage	$300,000
Cambridge Education LLC	$800,000
Educators for Social Responsibility	$400,000
Everyone Reading Inc.	$90,000

Item: 15 **Description:** Art education workshops in dance, music, theater, visual arts and the moving image. (RA #2)

Term: 5 years **Options:** None **Funding:** Various

Division: Teaching and Learning **Contract Type:** Requirements

Vendor Name	Estimated Annual Amount
Dancewave, Inc.	$30,000
Ifetayo Cultural Arts	$30,000
Learning Through an Expanded Arts (LEAP)	$100,000
TheatreMoves, Inc.	$30,000

Item: 16 **Description:** Telephone services and data network connectivity for DOE schools and central sites.

Term: 6 months **Options:** None **Funding:** E-rate & Tax Levy

Division: Div. of Instructional & Information Technology **Contract Type:** Requirements

Vendor Name	Estimated Annual Amount
AT&T Corp.	$2,000,000
Telesector Resources Group, Inc. (Division of Verizon)	$19,000,000

Item: 17 **Description:** Conflict resolution and peer mediation for students in Harlem Renaissance High School in Manhattan.

Term: 1 year **Options:** None **Funding:** City Council

Division: Office of Safety and Youth Development **Contract Type:** Full Value

Vendor Name	Annual Amount
Street Corner Resources, Inc.	$48,200

Item: 18 **Description:** Chess classes for elementary and middle school students attending NYC Title 1 funded schools.

Term: 1 year **Options:** None **Funding:** City Council

Division: Division of Contracts and Purchasing **Contract Type:** Full Value

Vendor Name	Annual Amount
Chess in the Schools	$222,000

Item: 19 **Description:** Dropout prevention & intervention services for students at the High School for Enterprise, Business and Technology.

Term: 9 months **Options:** None **Funding:** City Council

Division: Office of Safety and Youth Development **Contract Type:** Full Value

Vendor Name	Annual Amount
St. Nicks Alliance	$30,000

Item: 20 **Description:** Dropout prevention and intervention services for students at P.S. 96 in Manhattan.

Term: 1 year **Options:** None **Funding:** City Council

Division: Office of Safety and Youth Development **Contract Type:** Full Value

Vendor Name	Annual Amount
Just-Us, Inc.	$30,000

Item: 21 **Description:** Conflict resolution and peer mediation training at JHS 166 in Brooklyn.

Term: 1 year **Options:** None **Funding:** City Council

Division: Office of Safety and Youth Development **Contract Type:** Full Value

Vendor Name	Annual Amount
Man Up! Inc.,	$48,200

Item: 22 **Description:** A conflict resolution program centered around the game of basketball for middle school students.

Term: 1 year **Options:** 2 one year options **Funding:** NYSED

Division: Office of Safety and Youth Development **Contract Type:** Full Value

Vendor Name	Annual Amount
Brooklyn Ballers Basketball, Inc.	$110,000

Item: 23 **Description:** Evaluation services for after school and youth development programs competitively awarded through the 21st Century Community Learning Centers Grant.

Term: 1 year **Options:** 2 one year options **Funding:** NYSED

Division: Office of Safety and Youth Development **Contract Type:** Full Value

Vendor Name	Annual Amount
L&G Research and Evaluation Consulting, Inc.	$311,882

Item: 24 **Description:** Anti-drug/anti-gang workshops designed to help reduced disruptive behavior and violent incidents within August Martin High School.

Term: 1 year **Options:** 2 one year options **Funding:** NYSED

Division: Office of Safety and Youth Development **Contract Type:** Full Value

Vendor Name	Annual Amount
King of Kings Foundation	$40,000

Item: 25 **Description:** Evaluation services for afterschool programs awarded through the 21st Century Community Learning Center grant.

Term: 1 year **Options:** 2 one year options **Funding:** NYSED

Division: Office of Safety and Youth Development **Contract Type:** Full Value

Vendor Name	Annual Amount
Proposal Enterprises, Inc	$171,850

Item: 26 **Description:** Mentoring program for students at Coalition High School for Social Change in Manhattan.

Term: 1 year **Options:** 2 one year options **Funding:** NYSED

Division: Office of Safety and Youth Development **Contract Type:** Full Value

Vendor Name	Annual Amount
Urban Dove, Inc.	$30,000

Item: 27 **Description:** Instructional textbooks and ancillary materials for use in classrooms.

Term: 7 years **Options:** None **Funding:** Reimbursable & Tax Levy

Division: Division of Contracts and Purchasing **Contract Type:** Requirements

Vendor Name	Estimated Annual Amount
Benchmark Education Company	$798,972

Item: 28 **Description:** Instructional textbooks and ancillary materials for use in classrooms.

Term: 7 years **Options:** None **Funding:** Reimbursable & Tax Levy

Division: Division of Contracts and Purchasing **Contract Type:** Requirements

Vendor Name	Estimated Annual Amount
Cambium Education, Inc	$580,699

Item: 29 **Description:** Discount tickets for The Big Apple Circus.

Term: 3 years **Options:** None **Funding:** Various

Division: Teaching and Learning **Contract Type:** Requirements

Vendor Name	Estimated Annual Amount
The Big Apple Circus	$30,000

Item: 30 **Description:** Replacement of bankrupt contractors for school-age general and special education bus transportation.

Term: 1 year 6 **Options:** None **Funding:** Tax Levy

Division: Office of Pupil Transportation **Contract Type:** Requirements

Vendor Name	Estimated Annual Amount
All American School Bus Corp (Special & Gen Ed)	$11,393,949
Allied Transit Corp (Special & Gen Ed)	$5,215,165
Gotham Transportation (Special Ed Only)	$10,877,819
Grandpa's Bus Co Inc (Special & Gen Ed)	$15,972,573
Jofaz Transportation Inc (Special & Gen Ed)	$9,203,221
L & M Bus Corp (Special Ed Only)	$3,320,405
Logan Bus Co Inc (General Ed Only)	$3,632,049
Lorissa Bus Service Inc (General Ed Only)	$9,175,147
Mountainside Trans Co Inc (Special Ed Only)	$2,939,382

Item: 30 **Description:** Replacement of bankrupt contractors for school-age general and special education bus transportation.

Term: 1 year 6 **Options:** None **Funding:** Tax Levy

Division: Office of Pupil Transportation **Contract Type:** Requirements

Vendor Name	Estimated Annual Amount
Pioneer Transportation Corp (Special & Gen Ed)	$8,775,091
Pride Transportation (Special Ed Only)	$6,588,427
Quality Transportation Corp (Special & Gen Ed)	$22,960,000
SNT Bus Inc (General Ed Only)	$53,900,940
Third Avenue Transit (Special Ed Only)	$4,809,760

Item: 1

Description:

Long distance telephone services in schools and administrative offices.

REQUEST FOR AUTHORIZATION TO EXTEND A CONTRACT WITH SPRINT COMMUNICATIONS FOR LONG DISTANCE SERVICES

Estimated Annual / Total Contract Amount	Funding Source	Contract Term	Options	Procurement Method	Is Contract Retroactive?	Contract Type
$1,600,000 / $3,200,000	Various, including Tax Levy & E-Rate	7/1/13 – 6/30/15	None	Extension per Procurement Policy and Procedures, Section 4-07(b)	Yes	Requirements

Vendor Name & Address	Sprint Communications Co. 6200 Sprint Pkwy. Overland Park, KS 66251

Contract Manager	Lead Contracting Officer	Division of Contracts & Purchasing Contact
Mark Spencer Senior Director Office of Telecommunications Services	Tom Kambouras Deputy Chief Technology Officer Office of Technology Infrastructure	Xavier Cerda Director, IT Procurement

PURPOSE

Authorization is requested to extend a contract with Sprint Communications Co. (Sprint) for two years to provide long distance services at all DOE schools and administrative offices.

DISCUSSION

Sprint has provided long distance service to the DOE since 2006 pursuant to a competitive solicitation. The original five-year contract contained two one-year options for renewal, both of which have been exercised. This extension will ensure continuity of services until a new solicitation is completed and a new contract is executed. The costs, terms, and conditions of the original underlying contract will remain the same, making an extension the most cost-effective course of action.

A one-year contract was originally requested but it was discovered that, in order for the DOE to qualify for Federal reimbursements through the Schools and Libraries Program of the Universal Service Fund (commonly known as "E-Rate"), a contract for telecommunications services must be in place at the time the application is filed for these reimbursements. Hence, it became apparent that a one-year extension would not provide sufficient time to complete the solicitation and register a new contract before the FY15 E-Rate application deadline and therefore a two year extension through June 2015 is needed.

A background check on Sprint using the Uniform Commercial Code Lien Search (UCC), VENDEX, and the DOE internal sources revealed that Sprint disclosed that in 2000 its contract with the Defense Information Systems Agency (DISA) was terminated after the federal government determined it was in its best interest to terminate individual circuit orders. Sprint has had other ongoing contracts with DISA since 2000, including a five-year, $11.3 million order to provide expanded Internet connectivity for an agency within the Department of Defense awarded in 2004. As Sprint has provided satisfactory services in the past and no other significant adverse information was revealed, Sprint has been determined to be a responsible vendor.

Pricing for this extension, which will remain unchanged from the original, competitively awarded contract, has been determined to be fair and reasonable. The total amount due to be paid by the DOE may be lower than the total contract amount, depending on the amount of E-Rate funds available to the DOE during extension years FY14 and FY15.

Item: 2

Description:

Through its Urban Advantage program, the American Museum of Natural History provides resources to schools, teachers, students and students' families to implement science investigation and expand science content knowledge.

REQUEST FOR AUTHORIZATION TO CONTRACT WITH THE AMERICAN MUSEUM OF NATURAL HISTORY FOR THE URBAN ADVANTAGE PROGRAM

Estimated Annual / Total Amount	Funding Source	Contract Term	Options	Procurement Method	Is Contract Retroactive?	Contract Type
$3,377,003	City Council Allocation and Tax Levy	One Year (7/1/13 - 6/30/14)	None	Negotiated Service per Section 3-08 of DOE Procurement Policy & Procedures	Yes	Full Value

Vendor Name & Address	The American Museum of Natural History Central Park West at 79th Street New York, NY 10024

Contract Manager	Lead Contracting Officer	Division of Contracts & Purchasing Contact
Jessica Kaplan Senior Director Office of School Programs & Partnerships	Monique Darrisaw-Akil Executive Director Office of School Programs & Partnerships	Denesia Stroom-Blair Procurement Analyst Central Office Procurement

PURPOSE

Authorization is requested to contract with the American Museum of Natural History (AMNH) for the Urban Advantage (UA) program. UA provides resources to schools, teachers, students, and students' families for the implementation of exemplary science investigations and to expand science content knowledge.

DISCUSSION

Urban Advantage works with the DOE and eight other New York's City cultural institutions (AMNH, the Brooklyn Botanic Garden, the New York Hall of Science, the Queens Botanical Garden, the Staten Island Zoo, the New York Botanical Garden, the Bronx Zoo, and the New York Aquarium) to provide a science education program for middle school science teachers, administrators, students, and students' families. Now in its tenth year, the program includes access to the partner institutions, professional development sessions for teachers and school administrators, workshops for parent coordinators, class trips, and supplies and equipment for schools and classes to support scientific investigations.

This contract is retroactive due to a delay by the vendor in submitting documentation, including historical data and programmatic trend information at the close of FY13. This information was needed to develop the budget and work plan for FY14.

This contract includes two funding components. The first is a City Council discretionary allocation of $2.5 million that specifically names AMNH as the recipient of the funding. The second funding source is $877,803 of DOE tax levy funds. The City Council allocation is not contingent upon this contribution by the DOE.

The DOE's Committee on Contracts approved this contract on January 17, 2014, having determined that award of this second component to AMNH is cost-effective and beneficial because AMNH was already receiving the bulk of its funding through the City Council allocation.

City Council funds provide services for 320 teachers continuing in the program, their students, and the students' families. The DOE will fund the participation of 211 new teachers, their students, and those students' families. New teachers receive 40 hours of intensive professional development at the UA partner institutions. Year 2 teachers received 22.5 hours of professional development and Year 3 teachers received 22.5 to 27.5 hours of professional development. Teachers in Year 4 and higher are required to attend 12.5 to 17.5 hours of professional development

A competitive sealed bid was not performed because the contract is funded by a City Council allocation that specifically named this vendor.

It is anticipated that in 2014, the UA program will provide services to 56 percent more students, 44 percent more teachers and to 40 percent more schools than in 2013 at a cost increase of 17 percent. The most significant increases in the 2014 budget occur in access for schools, the family component and professional development, reflecting the expanded services to students and teachers. In all, the cost of coordination and program administration declined slightly between 2013 and 2014. Therefore, pricing for services covered by tax levy funding have been determined to be fair and reasonable.

DCP reviewed information regarding the vendor's background in VENDEX and found three self-reported cautions:

- The first caution relates to several fines by the FDNY. These fines have all been paid and corrective actions taken where appropriate.
- A second caution relates to investigations by various government agencies including EEOC, US DOL, and NYS Commission on Public Integrity. One matter remains pending and the others have been resolved without any adverse determination toward AMNH.
- The third caution involves an audit by New York State Department of Taxation and Finance (DOTF) involving sales tax. Although DOTF initially determined additional monies were due, AMNH contested that decision and won. However, DOTF has raised this issue again for subsequent years and AMHN is awaiting another determination regarding this matter.

Given the above, the DOE does not believe these matters preclude a determination that the vendor is responsible.

The Office of School Programs and Partnerships confirms that AMNH has performed satisfactorily on previous contracts. There being no other significant adverse findings, AMNH has been determined to be responsible.

Item: 3

Description:

Special education professional development services.

REQUEST FOR AUTHORIZATION TO CONTRACT WITH THE CENTER FOR APPLIED SPECIAL TECHNOLOGY, INC. (CAST) TO PROVIDE SPECIAL EDUCATION PROFESSIONAL DEVELOPMENT SERVICES

Total Contract Amount	Funding Source	Contract Term	Options	Procurement Method	Is Contract Retroactive?	Contract Type
$152,860	Race to the Top	5/6/13 – 6/30/14	None	Negotiated Services	Yes	Full Value

Vendor Name & Address	Center for Applied Special Technology, Inc. 40 Harvard Mills Square, Suite 3 Wakefield, MA 01880-3233

Contract Manager	Lead Contracting Officer	Division of Contracts and Purchasing Contact
Ron Eisenberg Administrative Education Office Division of Students with Disabilities and English Language Learners	Venus Devnani Executive Director of Operations	Joy Gentolia Director Instructional Service Procurement

PURPOSE

Authorization is requested to contract with the Center for Applied Special Technology, Inc. (CAST) for special education professional development services to the Division of Students with Disabilities and English Language Learners (DSwDELL).

DISCUSSION

CAST provided critical services to support schools in the design and implementation of instruction aligned with the directives of the DOE special education reform initiative entitled *A Shared Path to Success*. The initiative aims to close the achievement gap between students with disabilities and their peers without disabilities by providing increased access to and participation in the general education curriculum.

The Universal Design for Learning (UDL) is an educational framework based on research in the learning sciences that guides the development of flexible learning environments to accommodate individual learning differences. The UDL provides a blueprint for creating instructional goals, methods, materials, and assessments, offering flexible approaches that can be customized for individual learning needs. As the founder of UDL, CAST is recognized as the national leader in innovation and advancement of UDL.

DSwDELL, in collaboration with CAST, provided professional development to educators with a specific focus on mathematics and UDL, which includes the extension of the Common Core Learning Standards for students with disabilities. CAST's sessions on math practices and the integration of UDL benefits students with disabilities by building the schools', clusters', and networks' capacity to integrate Common Core Learning Standards.

CAST worked closely with DSwDELL to provide capacity-building activities, including comprehensive workshops with a focus on coaching skills, bi-weekly virtual support, and use of online resources. The work involved training 200 Math Fellows in the use of the UDL to access the Common Core Math

Learning Standards. The Math Fellows in turn trained network staff to build capacity for this work and future work within the networks. Through workshops and a series of webinars, educators explored the concepts and principles of the UDL and its application to lesson planning and the development of action plans.

DSwDELL obtained these services without an underlying contract because it was impractical to obtain an alternative provider of professional development in UDL for the current year. DSwDELL will seek prior approval for services that exceed $25,000 before commencing work for any such services in the future.

The Committee on Contracts approved the request to contract with CAST, based on the need for continuity of services.

The Vendor Research and Price Analysis (VRPA) Unit has evaluated CAST's pricing on a per participant basis. CAST's charges break down into two primary categories:

- **Workshops:** The cost for workshops ranges from $100 per participant (one-day face-to-face sessions) to $1,082 per participant (Building Coaching Capacity). This range compares favorably with the per participant rates in the recently awarded Leadership Development Services MTAC, whose costs range from $1,229 to $5,900 per participant.

- **Online Courses:** The cost per participant for online courses ranges from $37.50 (Large Scale Refresher for UDL-Webinar Series) to $1,920 (Online Courses). The online courses include multimedia presentations, interactive online activities, discussions, assignments, and additional resources. Course instructors' presentations provide participants the opportunity to gather, review, and discuss materials virtually. Instructors are also available during virtual office hours. These costs are consistent with CAST's published price list and CAST has attested that no client receives a discount on online courses. Thus, although comparable pricing is unavailable, CAST is offering the DOE its best pricing.

On the basis of these analyses, CAST's pricing has been determined to be fair and reasonable.

A review of CAST's background using VENDEX, the Federal Debarment List, and DOE internal resources found no significant adverse information. The vendor has therefore been determined to be responsible.

DSwDELL personnel have confirmed that CAST has provided satisfactory services and that they understand that, going forward, the MTAC tool must be utilized to purchase these services in the future.

Item: 4

Description:

Partnership with public libraries that will allow teachers, students and libraries to share resources and ideas through the online catalog MyLibraryNYC.

REQUEST FOR AUTHORIZATION TO CONTRACT FOR MYLIBRARYNYC

Estimated High Annual / Total Contract Amount	Funding Source	Contract Term	Options	Procurement Method	Is Contract Retroactive?	Contract Type
Not to Exceed $969,385	Tax Levy	One Year	None	Negotiated Services	Yes	Requirements

Vendor Name & Address	New York Public Library, Brooklyn Public Library, and Queens Borough Public Library

Contract Manager / Lead Contracting Officer	Division of Contracts & Purchasing Contact
Jessica Kaplan Senior Director, Office of School Programs and Partnerships	Angela Edwards Chief Administrator, Central Procurements

PURPOSE

Authorization is requested to contract with the New York Public Library (NYPL), the Brooklyn Public Library (BPL), and the Queens Borough Public Library (QL) in a partnership to provide and share resources through an enhanced combined online catalog called MyLibraryNYC.

DISCUSSION

The proposed MyLibraryNYC partnership will allow participating schools to receive better search and discovery results within all the participating libraries including their own. The cost for the program, which is $4.8M, is 76% funded by external sources (see table below). In addition to search and discovery, the program will provide for enhanced borrowing privileges with free delivery and pick-up requested by educators, and a system to collect and share comments and reviews by teachers, librarians and students.

MyLibraryNYC builds on the public libraries' missions, collections, and relationships with their communities to make over 17 million books and informational resources available to students and their families. Beyond providing access to print and ebooks, MyLibraryNYC ensures that students can access information from school, libraries, home or anywhere they have access to an Internet connection. This increased access to resources creates a participatory approach for educators and students, enhancing students' educational experience and educators' instructional options for building the lifelong learning habit of performing research.

293 schools at 209 sites participated in MyLibraryNYC in 2012-13, and 515 schools at 396 sites are participating this year. Surveys conducted after the first pilot year showed that nearly 90 percent of the participating educators said the program better equipped them to teach and that participating students were three times more likely to check out a book from their public library.

Services covered by the program include:

- Catalog – A combined catalog for all libraries provided via BiblioCommons, will allow users to log-in, search and view faceted results, borrow materials, and, where age-appropriate, post comments, reviews, and ratings for an item.

- Materials Processing and Delivery – Materials requested by teachers and librarians will be delivered and picked up at no cost.
- Training – The public libraries will host training sessions for school librarians in all boroughs to enable "turn-key" support in their schools, leveraging MyLibraryNYC as an instructional tool.
- Outreach – Public Library staff will visit each participating school up to four times during the school year to conduct training.
- Cards and Borrowing – All educators and students in participating schools will receive special library cards with enhanced privileges, including free borrowing and extended loan periods.
- Collections/Teacher Book Sets – Teacher book sets will be expanded from about 500 to 3,000 sets in a joint program between the DOE and the NYPL.
- Other Support – The public libraries will provide ongoing technical support for BiblioCommons and circulation transactions via telephone, email, and chat helplines during DOE school library hours.

For each school library site, the DOE will pay $500 (see note 2 in the funding table below) to Follett directly for its Destiny library automation software, and so is not included here. The project budget assumes 515 school library (396 sites) will opt in to the program and pay $300 (see note 3 in the table below) to cover the cost of support and maintenance of their school library e-catalog software and the MyLibraryNYC platform. The combined cost to the DOE of $800 per school is approximately the same price schools would pay for their own library e-catalog software if they were not part of MyLibraryNYC.

MYLIBRARY NYC PROJECT FUNDING SOURCES

Source		Amount	Percentage
Citigroup Funding		$1,641,859	34%
Other Funding / In-Kind		$2,035,848	42%
Site Funding(1)	To Follett(2)	$201,000	4%
	To NYPL(3)	$60,600	1%
DOE Contribution (Central Office)		$908,785	19%
Total Budget		$4,848,092	

(1) These support fees are paid by sites, not by individual schools. If multiple schools share a library, they share the cost of the support fee. Site funding includes:
(2) Fees paid by schools to Follett for its Destiny library automation software.
(3) Fees for Bibliocommons software support, which is paid to the New York Public Library. These funds will flow through the DOE's contract with the NYPL. (396X$300 minus credits ($58,200) for late start of some schools.)

This contract is retroactive because it was necessary to continue to communicate with schools into the fall of 2013 to ensure each school's eligibility and commitment to participate before finalizing the citywide program plan and budget.

The Chancellor's Committee on Contracts (COC) approved contract negotiations for this work on January 17, 2014. Costs in the proposals are comparable to costs for similar activities under other contracts. On this basis the overall costs have been determined to be fair and reasonable.

DCP's review of the City's VENDEX files, its own procurement files, and federal debarment databases found no significant adverse information. The vendor agencies have therefore been determined to be responsible with respect to this contract.

Item: 5

Description:

Painting schools according to plans developed by principals and student leaders. Publicolor provides internships and training for student leaders to help schools transform their buildings.

REQUEST FOR AUTHORIZATION TO PROVIDE ENHANCEMENT AND BEAUTIFICATION SERVICES TO NYC SCHOOLS

Annual / Total Contract Amount	Funding Source	Contract Term	Options	Procurement Method	Is Contract Retroactive?	Contract Type
Year 1: $324,000 **Year 2**: $324,000 **Year 3**: $405,000 **Total**:$1,053,000	District 52 and various school contributions	Three Years (3/1/14 - 2/28/17)	None	Negotiated Services	No	Requirements

Vendor Name & Address	Publicolor, Inc. 149 Madison Avenue, Suite 1201 New York, NY 10016

Contract Manager	Lead Contracting Officer	Division of Contracts & Purchasing Contact
Vincent Chin Director of Operations Data & Special Projects, Division of Operations	Elizabeth Rose Chief of Staff, Division of Operations	Paul Simms Procurement Analyst Central Office Procurement

PURPOSE

Authorization is requested to contract with Publicolor, Inc. to provide exterior and interior painting services to schools through its Paint Club program. The program provides internships and training for student leaders who become actively involved in the beautification of their learning environments.

DISCUSSION

The Office of the Deputy Chancellor for Operations has requested a negotiated services contract with Publicolor, Inc., a New York not-for-profit organization, to paint school interiors and exteriors according to plans jointly developed with school principals and student leaders. Publicolor has completed the painting/transformation of 160 public school buildings to date.

These services were not procured competitively because Publicolor offers below-market rates for the services provided by securing private donations that are passed on as in-kind contributions to offset most of the program's cost. Publicolor provides internships and training for student leaders to help transform their buildings. The Publicolor Paint Club engages disaffected students by providing small but tangible successes, allowing them to build their self-esteem and develop improved work habits and transferable marketable skills.

Publicolor targets underperforming schools and those with low income/at-risk students. It is entirely up to school administrators to opt in.

The average cost to transform a school building is $163,000, but costs vary based on the size of a school. The DOE cost is based on an estimated 12 school transformations in the first two years, and 15 schools in year 3. Schools will provide $156,000 in years 1 and 2 and $195,000 in year 3. The Division of School Facilities will provide matching funds of up to $168,000 during each of the first two years and $210,000 in year 3. Participating schools will be expected to provide other in-kind services, such as volunteer student and faculty labor.

Publicolor expects to raise approximately $5 in private and in-kind donations for each $1 provided by the DOE for these projects. Publicolor will provide $1,526,245 in year 1, $1,577,780 in year 2, and $2,202,496 in year 3, all through its own private funding efforts. Since the DOE will contribute less than 20 percent of the estimated budget, the project costs to the DOE have been determined to be fair and reasonable.

On January 17, 2014, the Committee on Contracts (COC) approved this contract on the basis of its cost effectiveness.

A reviewed of the City's VENDEX files revealed no significant adverse information on Publicolor. The vendor performed satisfactorily and successfully raised all the private matching funds it committed to under the prior contract. Publicolor has therefore been determined to be responsible.

Item: 6

Description:

Temporary clerical staff for the Division of Human Resources.

REQUEST FOR AUTHORIZATION TO COMPENSATE TEMPFORCE PERSONNEL FOR TEMPORARY EMPLOYMENT SERVICES

Total Contract Amount	Funding Source	Contract Term	Options	Procurement Method	Is Contract Retroactive?	Contract Type
$58,839	Tax Levy	3/25/13 - 6/28/13	None	Negotiated Service	Yes	Full Value

Vendor Name & Address	TempForce P.O. Box 7247-8360 Philadelphia, PA 19170

Contract Manager	Lead Contracting Officer	Division of Contracts and Purchasing Contact
Damaris Ortiz Customer Information Representative Division of Human Resources	John O'Donnell Director of Budget and Grants Financial Operations	Morris Shinderman Vendor Research and Price Analysis

PURPOSE

Authorization is requested to pay TempForce Personnel for providing the DOE with temporary staff for the Division of Human Resources.

DISCUSSION

In 2007, the New York State Office of General Services (OGS) awarded TempForce a contract, through which the DOE procured temporary personnel. The original contract's term expired on November 18, 2012 and, under the successor contract, Temp Force is no longer the preferred provider of temporary staffing services for the New York City region. However, for the purposes of continuity, the DOE continued to use TempForce for the remainder of the fiscal year ending June 30, 2013, during which time the funds that the Department had pre-encumbered for the payment of TempForce invoices were insufficient. This RA seeks authorization to pay TempForce's remaining invoices.

The hourly rates paid to the temporary staff covered by these invoices ($16.80 and $25.86 per hour) actually fell below the rates that could have been charged under the expired contract ($20.68 and $27.15 per hour). On this basis, TempForce's prices have been determined to be fair and reasonable.

A background check of TempForce using VENDEX, the Federal debarment list, and DOE internal sources found no significant adverse information. In addition, TempForce's performance under its contracts with OGS has been satisfactory; the vendor has therefore been determined to be responsible.

Item: 7

Description:

Modify and utilize algorithms that will determine the lowest cost combination of awards for K-12 student transportation services.

REQUEST FOR AUTHORIZATION TO CONTRACT WITH TWO INDIVIDUALS TO MODIFY AN ALGORITHM THAT IDENTIFIES THE MOST COST-COMPETITIVE CONTRACT AWARD METHOD FOR K-12 SPECIAL EDUCATION TRANSPORTATION

Estimated Annual / Total Contract Amount	Funding Source	Contract Term	Options	Procurement Method	Is Contract Retroactive?	Contract Type
$60,000	Tax Levy	One Year (12/1/13 – 11/30/14)	None	Negotiated Service	No	Full Value

Vendors' Names & Addresses	Estaban Tabak 3 Washington Square Village Apt. 10A New York, NY 10012 Oliver Buhler 100 Bleecker Street Apt. 26A New York, NY 10012

Contract Manager / Lead Contracting Officer	Division of Contracts & Purchasing Contact
Lisa D'Amato Contract Management Unit Office of School Support Services	Peter Frey Chief Administrator Transportation, Food and Facilities

PURPOSE

Authorization is requested to contract with Estaban Tabak and Oliver Buhler, two individuals affiliated with the Courant Institute of Mathematics at New York University (NYU), to modify and utilize algorithms that will determine the most cost-effective contracts award method pursuant to RFBs B2321, B2319, and B2394, for K-12 Special Education Transportation Services.

DISCUSSION

The DOE has used algorithms in the past to determine the lowest overall cost for the award of transportation contracts. The use of an algorithm is required because of the complexity of determining the lowest cost method for allocating contracts to a large number of bidders vying for 134 aggregate classes of services, which in turn are determined by several parameters, including routes of varying distances and different types of vehicles.

The DOE does not have personnel with the expertise to work with such an algorithm. Due to time constraints it is necessary to utilize a negotiated service to procure these services. Thus, the DOE seeks to contract with the two above-named individuals affiliated with NYU's Courant Institute, a world-renowned, top-ranked math department with the expertise in applied mathematics. These individuals successfully provided similar services to the DOE for a previous set of bus contracts.

For algorithm support services covered by this RA, Mr. Tabak and Mr. Buhler are each charging an hourly rate of $250, for a cost of $20,000 for each of the three algorithms, or a total cost to the DOE of $60,000. These same services were previously procured from NYU via a negotiated services

agreement at a total cost of $50,420 in March 2013, at which time pricing was determined to be fair and reasonable. As the number of classes to be awarded pursuant to the three current solicitations exceeds those included in the previous procurement by 100, the current pricing represents a cost savings relative to last year's pricing. Moreover, Mr. Tabak served as the project leader for the development of the algorithm last year, so it is reasonable to expect that less set-up time will be required for the current award process. The prices have therefore been determined to be fair and reasonable.

DCP's review of the City's VENDEX files, its own procurement files, and federal debarment databases found no significant adverse information on NYU, Estaban Tabak, or Oliver Buhler. In addition, NYU has performed satisfactorily on previous contracts and has therefore been determined to be responsible with respect to this contract.

Item: 8

Description:

School based oral health clinics.

REQUEST FOR AUTHORIZATION TO PROVIDE SCHOOL-BASED ORAL HEALTH CLINICS - R0989

Total Contract Amount	Funding Source	Contract Term	Options	Procurement Method	Is Contract Retroactive?	Contract Type
No Out-of-Pocket Cost to DOE or Students	Various	Three Years	One 3-Year Renewal Option	Request for Proposals (RFP)	No	Requirements

Vendor Names & Addresses	The New York Foundling Hospital 590 Avenue of the Americas New York, NY 10011
	Smile New York Outreach, LLC 32-00 47th Ave., Box 12 Long Island City, NY 11101

Contract Manager	Lead Contracting Officer	Division of Contracts & Purchasing Contact
Roger Platt Chief Executive Officer Office of School Health	Marcelo De Stefano Director, SBHC, Dental Clinics, and Health Insurance, School Programs and Support Services	Andrea Black Director School Based Procurement

PURPOSE

Authorization is requested to contract with the New York Foundling Hospital and Smile New York Outreach, LLC to provide on-site oral health clinics at selected schools. There will be no cost to students for these services.

DISCUSSION

One of the most common chronic childhood diseases is tooth decay and, according to the U.S. Department of Health and Human Services, more than 51 million school hours are lost each year due to dental-related illness. Students attending schools in historically underserved communities in New York City have generally lacked access to comprehensive oral health care.

The Office of School Health (OSH) has initiated a school-based oral health clinic project so as to improve the accessibility and availability of high-quality oral health care screenings and treatment to preschool, elementary, middle, and secondary school students. The goals for this project are to:

- increase access to oral health care for students attending schools in underserved areas;
- provide early detection, diagnosis, preventive interventions, and comprehensive treatment for students to improve their oral health;
- provide treatment for emergent conditions and make referrals when appropriate; and
- improve students' knowledge of preventive oral health care practices.

Services will be provided at schools determined by OSH in coordination with the school principal or designee. Service providers will furnish all necessary equipment and supplies, including portable dental equipment.

The dental care providers will be paid for services through students' private insurance or Medicaid if the student provides the necessary information for billing. Providers may also apply for federal, state, and/or other grants to offset the cost to operate these clinics. In any case, the services provided in the school will always be free to the students.

Three proposals were received in response to the release of a Request for Proposals (RFP). A response from Nassau Dental PC did not include complete letters of reference, experience descriptions, and a proposal for providing all the required services; in addition, the vendor has limited experience serving students. Nassau Dental was notified in writing that its proposal did not therefore meet the RFP's minimum requirements and was determined to be non-responsive; no protest was received.

An evaluation committee reviewed the remaining two proposals. The committee included personnel from the NYCDOE and the NYC Department of Health and Mental Hygiene, and a dental consultant. The evaluation criteria consisted of program plan (30 points), organizational capacity (35 points), and demonstrated effectiveness (35 points).

The committee determined that both proposers, the New York Foundling Hospital (NY Foundling) and Smile New York Outreach (Smile NY), proposed a strong plan for the comprehensive and preventive dental services that meets the needs of the DOE's program goals. NY Foundling has extensive experience providing these services in other states, has provided these services satisfactorily in other urban public settings, and has appropriate staffing and professional resources. Smile NY has experience providing these services to schools nationwide.

Two vendors will be awarded because none of the providers who applied have significant experience in New York City and this is a pilot project. It is therefore unclear which vendor will provide better services in the schools environment.

An RFP was the preferred method of procurement because of the need to award multiple requirements contracts, with the number determined by the evaluation committee's assessment of the proposals and the number of participating schools. Thus far, eleven schools have committed to the initiative.

Background checks were conducted using the System for Award Management (SAM), the Uniform Commercial Code (UCC) Lien Search, the VENDEX Advice of Caution, and the Vendor Watch List. No adverse information for either provider was revealed. NY Foundling and Smile NY have therefore been determined to be responsible to perform these services according to the terms of this contract.

Item: 9

Description:

Labor and material necessary for electrical work in schools and administrative buildings.

REQUEST FOR AUTHORIZATION
FOR ELECTRICAL WORK JOB ORDER CONTRACT (JOC) - B2342

Annual / Total Contract Amount	Funding Source	Contract Term	Options	Estimated Option Amount(s)	Procurement Method	Is Contract Retroactive?	Contract Type
$9,390,000 / $46,952,000	Tax Levy	Five Years	270-Day Extension	$7,042,800	Request for Bids (RFB)	No	Requirements

Vendor	Address	Annual Amount	Total Contract Amount
Laser Electrical Contracting Inc.	55-10 37th Avenue Woodside, NY 11377	$4,773,500	$23,867,500
Charan Electrical Enterprises Inc.	27-14 39th Avenue Long Island City, NY 11101	$4,616,900	$23,084,500

Contract Manager / Lead Contracting Officer	Division of Contracts & Purchasing Contact
Volkert Braren Program Director Division of School Facilities	Shelley Epstein Director

PURPOSE

Authorization is requested to contract with Laser Electrical Contracting and Charan Electrical Enterprises for labor, material, and supervision necessary for electrical work in schools and administrative buildings.

DISCUSSION

These contracts are being awarded pursuant to a re-bid. Spending against contracts awarded pursuant to the previous Request for Bids (RFB) reached 46 percent of the estimated contract amounts during the first year of the five-year term and the Division of School Facilities DSF expects that the full contract estimates will have been expended by the time they are replaced. The new specification incorporates electrical efficiency work that is currently under contracts that are also expected to exceed their value prior to their expiration.

The RFB consists of five aggregate classes, as follows: Aggregate Class 1 – South Brooklyn / Staten Island, Aggregate Class 2 – North Brooklyn, Aggregate Class 3 – Manhattan, Aggregate Class 4 – Queens, and Aggregate Class 5 – Bronx.

Through these job order contracts, each task has a pre-set unit price listed in a construction task catalog. Technical specifications are included for all tasks. Bidders were required to submit four multipliers (adjustment factors), which are used to calculate prices for work done during normal hours and for work done after hours. Estimates are based on prior usage and the volume of work that forms their basis was shared with all bidders.

The RFB was advertised for seven days in the City Record and on the DCP web site. Eleven bids were received for Aggregate Classes 1 and 2 and ten bids were received for Aggregate Classes 3-5.

Charan, the low bidder for Aggregate Class 1 and 4, and Laser Electrical, the low bidder for Aggregate Classes 2, 3, and 5, each met the bid requirements and are recommended for award of these classes, respectively. A qualification meeting was held with Laser and it was determined they had the organizational capacity to service these areas. Each vendor has held previous contracts with DSF and

has performed satisfactory service. DSF is confident they will each continue to provide satisfactory service.

A background check on Charan revealed a VENDEX caution regarding a non-responsibility finding by the New York State Office of General Services (OGS). However, documents in connection with this matter show that Charan was determined to be *non-responsive*, not *non-responsible*, because the company failed to provide evidence it had given the necessary consideration to certain specifications of the solicitation in its bid. Charan also disclosed in VENDEX that OGS rated its work as "poor" in 2008. Charan's prior work for the DOE has been satisfactory and several of the vendor's references have confirmed that they are satisfied with the company's work so we do not believe these matters should preclude a determination that the vendor is responsible.

The contract estimate is based on previous expenditures and will be funded by DSF. On average, the prices on this contract are approximately one percent higher than on previous contracts bid in 2011 for similar items. Because of the competitive nature of the procurement, all prices have been determined to be fair and reasonable.

B2342 – JOB ORDER CONTRACT FOR ELECTRICAL WORK

Aggregate Class 1 – South Brooklyn / Staten Island

Contractor Name	Award Criteria Figure	Annual Contract Value	Total Contract Value / 5 Years
Charan Electrical Enterprises	**0.7555**	**$3,021,900**	**$15,109,500**
Laser Electrical Contracting	0.8170	$3,268,000	
Midland Electrical Contracting	0.8625	$3,450,000	
Gemini Electric Co. Inc.	0.9000	$3,600,000	
Jemco Electrical Contractors	0.9243	$3,697,200	
Arcadia Electrical Company	1.0900	$4,360,000	
Palace Electrical Contractors	1.1689	$4,675,500	
MSR Electrical Construction	1.1750	$4,700,000	
Shelter Electric Maintenance	1.2900	$5,160,000	
Approved Electrical Contractors	1.4050	$5,620,000	
M & J Electrical Contractors	1.4424	$5,769,400	

Aggregate Class 2 – North Brooklyn

Contractor Name	Award Criteria Figure	Annual Contract Value	Total Contract Value / 5 Years
Laser Electrical Contracting	**0.8075**	**$1,938,000**	**$9,690,000**
Charan Electrical Enterprises	0.8675	$2,082,000	
Midland Electrical Contracting	0.8775	$2,106,000	
Gemini Electric Co. Inc.	0.9000	$2,160,000	
Jemco Electrical Contractors	0.9243	$2,218,320	
Arcadia Electrical Company	1.0750	$2,580,000	
Palace Electrical Contractors	1.1451	$2,748,120	
MSR Electrical Construction	1.1750	$2,820,000	
Shelter Electric Maintenance	1.2900	$3,096,000	
Approved Electrical Contractors	1.4050	$3,372,000	
M & J Electrical Contractors	1.4424	$3,461,640	

Aggregate Class 3 – Manhattan

Contractor Name	Award Criteria Figure	Annual Contract Value	Total Contract Value / 5 Years
Laser Electrical Contracting	**0.8118**	**$1,623,500**	**$8,117,500**
Gemini Electric Co. Inc.	0.9000	$1,800,000	
Midland Electrical Contracting	0.9625	$1,925,000	
Jemco Electrical Contractors	1.0686	$2,137,200	
Charan Electrical Enterprises	1.0763	$2,152,500	
Arcadia Electrical Company	1.1250	$2,250,000	
Palace Electrical Contractors	1.1726	$2,345,250	
Shelter Electric Maintenance	1.2900	$2,580,000	
Approved Electrical Contractors	1.4050	$2,810,000	
M & J Electrical Contractors	1.4424	$2,884,700	

Aggregate Class 4 – Queens

Contractor Name	Award Criteria Figure	Annual Contract Value	Total Contract Value / 5 Years
Charan Electrical Enterprises	**0.7975**	**$1,595,000**	**$7,975,000**
Laser Electrical Contracting	0.8583	$1,716,500	
Midland Electrical Contracting	0.8775	$1,755,000	
Gemini Electric Co. Inc.	0.9000	$1,800,000	
Jemco Electrical Contractors	0.9243	$1,848,600	
Arcadia Electrical Company	1.0750	$2,150,000	
Palace Electrical Contractors	1.1485	$2,296,900	
Shelter Electric Maintenance	1.2900	$2,580,000	
M & J Electrical Contractors	1.4424	$2,884,700	
Approved Electrical Contractors	1.5200	$3,040,000	

Aggregate Class 5 – Bronx

Contractor Name	Award Criteria Figure	Annual Contract Value	Total Contract Value / 5 Years
Laser Electrical Contracting	**0.8080**	**$1,212,000**	**$6,060,000**
Charan Electrical Enterprises	0.8325	$1,248,750	
Midland Electrical Contracting	0.8775	$1,316,250	
Gemini Electric Co. Inc.	0.8775	$1,316,250	
Jemco Electrical Contractors	0.9243	$1,386,450	
Arcadia Electrical Company	1.0900	$1,635,000	
Palace Electrical Contractors	1.1596	$1,739,363	
Shelter Electric Maintenance	1.2900	$1,935,000	
M & J Electrical Contractors	1.4424	$2,163,525	
Approved Electrical Contractors	1.5200	$2,280,000	

Item: 10

Description:

General construction services in schools and administrative buildings in north Brooklyn.

REQUEST FOR AUTHORIZATION
FOR GENERAL CONSTRUCTION JOB ORDER CONTRACT (JOC) - B2327

Annual / Total Contract Amount	Funding Source	Contract Term	Options	Estimated Option Amount(s)	Procurement Method	Is Contract Retroactive?	Contract Type
$6,304,000 / $31,520,000	Tax Levy	Five Years	270-Day Extension	$4,728,000	Request for Bids (RFB)	No	Requirements

Vendor Name & Address	Gridspan Corporation 120 Jersey Avenue - Suite 200 New Brunswick, NJ 08901

Contract Manager / Lead Contracting Officer	Division of Contracts & Purchasing Contact
Volkert Braren Program Director Division of School Facilities (DSF)	Shelley Epstein Director

PURPOSE

Authorization is requested to contract with Gridspan Corporation for labor, material, and supervision necessary for general contracting work in schools and administrative buildings in North Brooklyn.

DISCUSSION

The predecessor contract was awarded pursuant to a previous Request for Bids (RFB), but spending exceeded the estimated contract amount after the first two years of the of the five-year term. So as to determine whether high volumes of work would yield lower unit prices, a new RFB was advertised for seven days in the City Record and on the DCP web site. Fifteen bids were received.

Through this job order contract, each task has a pre-set unit price listed in a construction task catalog. Technical specifications are included for all tasks. Bidders were required to submit two multipliers (adjustment factors), which are used to calculate prices for work done during normal hours and for work done after hours. The bidders were provided with estimates for the percentage of work that is to be done during the two periods. Estimates are based on prior usage.

Cisco General Corporation, the incumbent, submitted the lowest bid but a background check revealed that Cisco has been suspended from doing work for the School Construction Authority (SCA) since the DOE last awarded them a contract. Cisco has also been debarred by the Worker's Compensation Board and VENDEX shows six open liens totaling $489,381 and a tax warrant with an outstanding balance of $91,680. Public records show numerous additional liens in connection with monies due the Internal Revenue Service totaling over $2.6 million and six OSHA violations for which the agency has issued a penalty. Finally, DSF has found their performance to be less than satisfactory including a high number of terminated Proceed Orders, indicating failure to commence work within the expected time frame. As such, the DOE found Cisco to be a non-responsible vendor and no protest was received.

Gridspan, the second the low bidder, met the bid requirements and is recommended for award. A qualification meeting was held with Gridspan and it was determined that they have the organizational capacity to service the contract. A cursory review of their financial statements did not reveal any risk associated with doing business with them. A background check found no significant adverse information. Gridspan has therefore been determined to be responsible.

On average, the prices on this contract are approximately nine percent higher than on previous contracts bid in 2011 for similar items. Because of the competitive nature of the procurement, all prices have been determined to be fair and reasonable.

B2327 – JOB ORDER CONTRACT FOR GENERAL CONSTRUCTION

AGGREGATE CLASS 1 – NORTH BROOKLYN

Contractor Name	Award Criteria Figure	Annual Contract Value	Total Contract Value / 5 Years
Cisco General Construction (rejected)	0.7740	$6,192,000	
Gridspan Corporation	**0.7880**	**$6,304,000**	**$31,520,000**
Geomatrix Services	0.8334	$6,667,520	
Sheela Inc.	0.8360	$6,688,000	
Pro Con Group	0.8486	$6,788,960	
Biltmore General	0.8700	$6,960,000	
East Coast USA Construction	0.8767	$7,013,600	
Volmar Construction	0.9320	$7,456,000	
ANSU Construction	1.0135	$8,108,000	
JEMCO Electrical	1.0286	$8,228,800	
Rashel Construction	1.0478	$8,382,400	
JFD Office	1.0960	$8,768,000	
AWL Industries	1.1865	$9,492,000	
OPTA Contracting	1.3300	$10,640,000	
Integrated Construction	1.4000	$11,200,000	

Item: 11

Description:

Trade book materials for public and participating non-public schools.

REQUEST FOR AUTHORIZATION TO CONTRACT WITH VARIOUS VENDORS TO PROVIDE TRADE BOOK MATERIALS

Estimated Annual / Total Contact Amount	Funding Source	Contract Term	Options	Procurement Method	Is Contract Retroactive?	Contract Type
See below.	Reimbursable, Tax Levy	Five Years	Two 1-Year Extensions	Request for Bids (RFB)	No	Requirements

Vendor Name & Address	See table below.

Contract Manager	Lead Contracting Officer
Jennifer Davilla Director, Instructional Materials Procurement Division of Contracts and Purchasing	Ray Burke Chief Administrator Innovation and Vendor Resources Division of Contracts and Purchasing

PURPOSE

Authorization is requested to contract with the vendors detailed below to provide trade book materials to public and participating non-public schools. These contracts were competitively bid and are for a period of five years, with two optional one year extensions. The contracts will consist of three aggregate classes to be awarded to multiple vendors in each class as follows:

Class	Description	Estimated Annual Amount	Total Contract Amount	No. of Contracts to be Awarded
A	**Single Titles** (paperback, hardcover, and audio books)	$23.8M	$119M	3
B	**Pre-bound** (single titles and classroom library collections)	$6M	$30M	3
C	**Classroom Library Collections** (paperback and hardcover)	$9M	$45M	5

The estimated contract amounts are based on prior expenditures and contract usage by public and non-public schools combined.

DISCUSSION

A Request for Bids (RFB) was issued seeking bids from vendors who could supply the DOE with trade book materials within the three unique classes identified above. The RFB strategically aggregated the DOE's buying power to: (1) secure the absolute lowest cost and best value for trade books; (2) increase school user satisfaction; (3) expand the use of tools that support electronic ordering, invoicing, and payment; and (4) build and improve supplier relationships.

The publishers listed on the bid blanks represent 80 percent of the DOE's annual trade book purchases. Vendors provided a percentage discount off the publisher's list price or the school library price, whichever is lower, that the DOE identified on the bid blank. For publishers not represented on the bid blanks, vendors were required to provide a list of additional publishers offered and a single

percentage discount off those publishers' list prices or the school library price, whichever is lower, for all additional publishers provided. All classes have an "All Other Publishers" discount line item.

For Classes B and C, vendors demonstrated experience with literacy and content collection development expertise in identifying, vetting, and developing high-quality trade book collections. The DOE performed a post-bid organizational audit of the vendors and approved their collection development expertise prior to contract consideration and awards. Class D, Alternate Bound Books, will be discussed in a separate RA.

Titles and collections available from multiple vendors will be flagged in the DOE FAMIS Portal and ShopDOE to indicate the lowest price offered and schools are permitted to purchase from a vendor other than the one offering the lowest price only if there is reason to consider the higher-priced product as offering better value. Such reasons might include binding type, such as paperback, pre-bound, or hardcover; lack of availability with the lowest priced vendor; or the necessity to consolidate an order to meet minimum order quantities.

For Class A, the original intent was to award contracts to two or more vendors who had a combined 95 percent coverage of the publishers. Lectorum Publishing and Advance Educational Publishing, with the first and second highest discounts, achieved that coverage. However, it has been determined that awarding a contract to GL Group, the third highest discount, would provide the DOE with additional savings of $2 million dollars annually. The GL Group offered the highest bid discount for "all other publishers" which represents 20% of the annual trade book spend. The inclusion of GL also provides an additional layer of assurance of supply.

Following the determination of award for Classes A, B and C selected vendors have offered the voluntary price reductions for various publisher lines further lowering the overall cost for trade books. Schools will be directed to select the lowest priced items available.

The tables of bids received for Classes A, B, and C are attached to this RA.

Comprehensive background checks included Dun & Bradstreet, Lexus/Nexus, Hoover's, VENDEX, financial statements, and criminal records reports; no significant adverse information was revealed for any of the vendors listed below.

AWARDED VENDORS

CLASS A – SINGLE-TITLE TRADE BOOK MATERIALS

Paperback, Hardcover, and Audio Books

Lectorum Publications Inc.
205 Chubb Avenue
Lyndhurst, NJ 07071

Advanced Educational Publishing
2495 Main Street, Suite 230
Buffalo, NY 14214

GL Group Inc.
D/B/A Book Source
1230 Macklind Avenue
St. Louis, MO 63110

CLASS B – PRE-BOUND SINGLE-TITLE AND CLASSROOM BOOK COLLECTIONS

Collection development includes vendor expertise including but not limited to collections for English Language Learners (ELL), English as a Second Language (ESL), Students with Disabilities (SWD), and Gifted and Talented student populations.

GL Group Inc.
D/B/A Book Source
1230 Macklind Avenue
Saint Louis, MO 63110

Lectorum Publications Inc.
205 Chubb Avenue
Lyndhurst, NJ 07071

Perfection Learning Corp.
100 North Second Avenue
P.O. Box 500
Logan, IA 51546

AWARDED VENDORS: CLASS C – CLASSROOM LIBRARY COLLECTIONS

Collection development includes vendor expertise including but not limited to collections for English Language Learners (ELL), English as a Second Language (ESL), Students with Disabilities (SWD), and Gifted and Talented student populations. Vendor must utilize the Lexile leveling system and additional established leveling systems (e.g., accelerated reading ATOS levels, Fountas & Pinnell, independent reading level assessment, guided reading, etc.

GL Group Inc.
D/B/A Book Source
1230 Macklind Avenue
St. Louis, MO 63110

Steps to Literacy
P.O. Box 6737
Bridgewater, NJ 08807

Lectorum Publications Inc.
205 Chubb Avenue
Lyndhurst, NJ 07071

Perfection Learning Corp.
100 North Second Avenue
P.O. Box 500
Logan, IA 51546

Classroom Library Co.
3901 Union Blvd., Suite 155
St. Louis, MO 63115

Trade Book Publisher (Sub Class A1)	Estimated Annual Spend	Lectorum Publishing	Advance Educational Products	GL Group DBA: The Booksource	Classroom Library Co.	Books and Media	AKJ Books	Ingram	Adams Book Co., Inc	Schoolwide, Inc.	Baker and Taylor	Follett	Perma Bound
Barrons	$ 1,350,000	60.0%	40.0%	41.5%	40.0%	40.0%	40.0%	40.0%	40.0%	35.0%	32.0%	35.0%	20.0%
Coughlan Companies - Capstone Publishing & Imprints	$ 65,000	60.0%	42.0%	41.5%	40.0%	40.0%	38.0%	40.0%	38.0%	33.0%	32.0%	17.3%	20.0%
Hachette Book Group	$ 850,000	60.0%	42.0%	41.5%	40.0%	41.0%	40.0%	39.0%	40.0%	39.0%	32.0%	38.0%	20.0%
Harper Collins Publishers	$ 1,315,000	45.0%	42.0%	41.5%	40.0%	40.0%	40.0%	40.5%	40.0%	39.0%	32.0%	31.5%	20.0%
Houghton Mifflin Company	$ 510,000	60.0%	40.0%	41.5%	40.0%	41.0%	40.0%	40.0%	40.0%	39.0%	32.0%	38.0%	20.0%
Federal Street Press	$ 100,000	60.0%	42.0%	41.5%	40.0%	41.0%	40.0%	35.0%	40.0%	41.0%	32.0%	38.0%	20.0%
Candlewick Press	$ 150,000	60.0%	42.0%	41.5%	40.0%	40.0%	40.0%	40.0%	40.0%	39.0%	32.0%	38.0%	20.0%
Merriam-Webster, Inc.	$ 170,000	60.0%	40.0%	41.5%	N/A	40.0%	38.0%	40.0%	40.0%	34.0%	32.0%	30.0%	20.0%
Macmillan Publishers	$ 590,000	60.0%	42.0%	41.5%	40.0%	40.0%	40.0%	40.0%	40.0%	39.0%	32.0%	31.5%	20.0%
Oxford University Press	$ 210,000	60.0%	42.0%	41.5%	N/A	40.0%	25.0%	25.0%	38.0%	34.0%	22.0%	31.5%	20.0%
Penguin Group, Inc.	$ 3,625,000	43.0%	42.0%	41.5%	40.0%	41.0%	40.0%	42.0%	40.0%	39.0%	32.0%	35.0%	20.0%
Hippocrene Books, Inc.	$ 60,000	N/A	42.0%	41.5%	N/A	N/A	40.0%	40.0%	25.0%	34.0%	32.0%	31.5%	20.0%
Random House, Inc.	$ 2,985,000	43.0%	42.0%	41.5%	40.0%	40.0%	40.0%	41.0%	40.0%	36.0%	32.0%	35.0%	20.0%
Scholastic, Inc.	$ 710,000	60.0%	42.0%	41.5%	40.0%	41.0%	40.0%	40.0%	40.0%	39.0%	32.0%	35.0%	20.0%
Simon and Schuster, Inc.	$ 1,500,000	43.0%	42.0%	41.5%	40.0%	40.0%	40.0%	40.5%	40.0%	39.0%	32.0%	38.0%	20.0%
All Other Publishers (avg. % disc)	$ 7,000,000	20.0%	38.0%	41.5%	40.0%	40.0%	40.0%	40.0%	35.0%	36.0%	32.0%	5.0%	20.0%
Professional Development and Refernece Trade Book													
ASCD	$ 815,000	N/A	26.0%	20.0%	N/A	35.0%	30.0%	25.0%	30.0%	22.0%	32.0%	N/A	10.0%
Free Spirit Publishing, Inc.	$ 70,000	60.0%	40.0%	41.5%	40.0%	41.0%	40.0%	40.0%	38.0%	30.0%	32.0%	36.0%	10.0%
John Wiley & Son - Joesy Bass Imprint	$ 150,000	60.0%	29.0%	41.5%	40.0%	40.0%	40.0%	15.0%	35.0%	39.0%	32.0%	29.0%	10.0%
Pearson	$ 100,000	60.0%	17.0%	10.0%	10.0%	40.0%	15.0%	25.0%	30.0%	2.0%	32.0%	29.0%	10.0%
Heinemann	$ 435,000	N/A	23.0%	20.0%	N/A	20.0%	25.0%	10.0%	38.0%	2.0%	32.0%	6.0%	10.0%
Research & Education Associates	$ 60,000	N/A	38.0%	20.0%	10.0%	N/A	40.0%	40.0%	30.0%	2.0%	32.0%	29.0%	10.0%
Scholastic Teaching Resources	$ 115,000	60.0%	38.0%	41.5%	40.0%	N/A	38.0%	40.0%	38.0%	22.0%	32.0%	35.0%	10.0%
Sage Publishing Co. - Corwin Imprint	$ 375,000	N/A	14.0%	10.0%	10.0%	20.0%	25.0%	16.0%	10.0%	22.0%	32.0%	N/A	10.0%
Stenhouse Publishers	$ 290,000	N/A	8.0%	5.0%	10.0%	N/A	10.0%	5.0%	10.0%	2.0%	32.0%	N/A	10.0%
Development Trade Book Publishers (avg. % disc)	$ 200,000	60.0%	10.0%	31.0%	10.0%	40.0%	20.0%	5.0%	35.0%	20.0%	32.0%	N/A	10.0%
Shipping Fee		3.5%	0%	0%	0%	0%	0%	0%	3%	0%	0%	0%	0%

Trade Book Publisher (Class B)	Estimated Annual Spend	Lectorum Publishers	Perfection Learning	GL Group DBA: The Booksource	Children Plus	Books and Media (BMI)	Perma Bound	Follett
Barrons	$ 400,000	70.0%	55.0%	41.5%	34.2%	34.0%	35.0%	32.0%
Coughlan Companies - Capstone Publishing & Imprints	$ 40,000	45.0%	55.0%	41.5%	36.2%	32.0%	15.0%	9.3%
Hachette Book Group	$ 250,000	45.0%	34.0%	41.5%	36.2%	40.0%	35.0%	32.0%
Harper Collins Publishers	$ 400,000	50.0%	34.0%	41.5%	36.2%	35.0%	35.0%	40.0%
Houghton Mifflin Company	$ 150,000	50.0%	34.0%	41.5%	36.2%	37.0%	35.0%	32.0%
Federal Street Press	$ 30,000	60.0%	55.0%	41.5%	40.2%	35.0%	35.0%	32.0%
Candlewick Press	$ 50,000	45.0%	34.0%	41.5%	36.2%	32.0%	15.0%	32.0%
Merriam-Webster, Inc.	$ 55,000	60.0%	55.0%	41.5%	36.2%	34.0%	35.0%	32.0%
Macmillan Publishers	$ 175,000	50.0%	34.0%	41.5%	36.2%	37.0%	35.0%	32.0%
Oxford University Press	$ 30,000	60.0%	55.0%	41.5%	36.2%	34.0%	35.0%	32.0%
Penguin Group, Inc.	$ 950,000	41.0%	34.0%	41.5%	36.2%	35.0%	36.0%	40.0%
Random House, Inc.	$ 1,100,000	41.0%	34.0%	41.5%	36.2%	34.0%	36.0%	40.0%
Hippocrene Books, Inc.	$ 20,000	N/A	55.0%	41.5%	N/A	N/A	35.0%	32.0%
Scholastic, Inc.	$ 175,000	50.0%	34.0%	41.5%	36.2%	41.0%	35.0%	32.0%
Simon and Schuster, Inc.	$ 250,000	50.0%	34.0%	41.5%	36.2%	34.0%	35.0%	32.0%
disc)	$ 2,000,000	20.0%	34.0%	41.5%	36.2%	34.0%	35.0%	5.0%
Shipping Fee		4.0%	3.0%	0.0%	0.0%	0.0%	0.0%	0.0%

PRE-BOUND								
DOUBLE-FAN ADHESIVE BIND		$ 4.25	$ 4.75	$ 4.29	$ 3.48	$ 4.75	$ 6.50	$ 5.95
SIDE-SEWN		$ 4.25	$ 4.75	$ 4.29	$ 3.48	$ 4.75	$ 6.50	$ 5.95

Trade Book Publisher Class C	Estimated Annual Spend	Classroom Library Co.	Steps to Literacy, inc.	GL Group DBA: The Booksource	Lectorum Publishing	Perfection Learning	Schoolwide	Scholastic	Books and Media (BMI)	Saddleback Educational	Follett	Perma Bound	American Reading Co.
Barrons	$ 1,000,000	70.0%	75.0%	41.5%	65.0%	55.0%	35.0%	30.0%	28.0%	22.0%	32.5%	20.0%	20.0%
Coughlan Companies - Capstone Publishing & Imprints	$ 75,000	38.0%	10.0%	41.5%	45.0%	55.0%	33.0%	30.0%	28.0%	22.0%	14.0%	20.0%	20.0%
Hachette Book Group	$ 400,000	38.0%	40.0%	41.5%	50.0%	32.0%	39.0%	30.0%	28.0%	22.0%	35.5%	20.0%	25.0%
Harper Collins Publishers	$ 900,000	38.0%	33.0%	41.5%	38.0%	32.0%	39.0%	30.0%	28.0%	22.0%	29.0%	20.0%	25.0%
Houghton Mifflin Company	$ 300,000	38.0%	15.0%	41.5%	45.0%	32.0%	39.0%	30.0%	28.0%	22.0%	35.5%	20.0%	25.0%
Federal Street Press	$ 75,000	70.0%	45.0%	41.5%	50.0%	55.0%	41.0%	0.0%	28.0%	22.0%	35.5%	20.0%	25.0%
Candlewick Press	$ 100,000	38.0%	35.0%	41.5%	50.0%	32.0%	39.0%	30.0%	28.0%	22.0%	35.5%	20.0%	25.0%
Merriam-Webster, Inc.	$ 90,000	N/A	45.0%	41.5%	50.0%	55.0%	34.0%	0.0%	28.0%	22.0%	27.5%	20.0%	25.0%
Macmillan Publishers	$ 300,000	38.0%	40.0%	41.5%	45.0%	32.0%	39.0%	30.0%	28.0%	22.0%	29.0%	20.0%	20.0%
Oxford University Press	$ 150,000	N/A	55.0%	41.5%	50.0%	55.0%	34.0%	30.0%	28.0%	N/A	29.0%	20.0%	20.0%
Penguin Group, Inc.	$ 1,350,000	38.0%	40.0%	41.5%	38.0%	32.0%	39.0%	30.0%	28.0%	22.0%	32.5%	20.0%	25.0%
Random House, Inc.	$ 225,000	38.0%	30.0%	41.5%	38.0%	32.0%	35.0%	30.0%	28.0%	22.0%	29.0%	20.0%	25.0%
Hippocrene Books, Inc.	$ 40,000	N/A	50.0%	41.5%	N/A	55.0%	34.0%	N/A	28.0%	N/A	32.5%	20.0%	18.0%
Scholastic, Inc.	$ 250,000	38.0%	30.0%	41.5%	45.0%	32.0%	39.0%	40.0%	28.0%	22.0%	32.5%	20.0%	25.0%
Simon and Schuster, Inc.	$ 350,000	38.0%	30.0%	41.5%	45.0%	32.0%	39.0%	30.0%	28.0%	22.0%	35.5%	20.0%	25.0%
All Other Publishers (avg. % disc)	$ 3,450,000	38.0%	40.0%	41.5%	20.0%	32.0%	35.0%	30.0%	28.0%	22.0%	5.0%	20.0%	20.0%
Shipping Fee		0.0%	0.0%	0.0%	3.5%	3.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	5.0%

Item: 12

Description:

Project management and system integration services for DOE schools and facilities acquiring computers, printers, and related equipment to be networked.

REQUEST FOR AUTHORIZATION TO CONTRACT WITH FIVE VENDORS TO PROVIDE COMPUTER PROJECT MANAGEMENT AND SYSTEMS INTEGRATION

Estimated Annual/ Total Contract Amount	Funding Source	Contract Term	Options	Procurement Method	Is Contract Retroactive?	Contract Type
See below.	Capital / Tax Levy	Three Years	One Two-Year Renewal	Request for Bids (RFB) – Best Value	No	Requirements

Class	Vendor Name & Address	Annual Amount	Total Amount / Three Years
1	Stellar Services, Inc. 70 W 36th Street, Suite 702 New York, NY 10018	$171, 600	$514,800
2	ASI System Integration, Inc. 48 West 37th Street, 4th Fl. New York, NY 10018	$125,201	$375,601
3	Island Computer Products, Inc. (dba, ICP, Inc.) 20 Clifton Avenue Staten Island, NY 10305	$113,427	$340,280
4	Data Industries, Ltd. 1370 Broadway, 5h Floor New York, NY 10018	$93,330	$279,989
5	Computer Logic Group, Inc. 33 Comac Loop, Unit 8 Ronkonkoma, NY 11779	$44,382	$133,146

Contract Manager	Lead Contracting Officer	Division of Contracts & Purchasing Contact
Graham Gordon Office of Capital & Grant Finance	Ling Tan Office of Capital & Grant Finance	James J. McBride Chief Administrator Central Office Procurement

PURPOSE

Authorization is requested to contract with the five vendors named above to provide project management and system integration services for DOE schools acquiring computers, printers, and related equipment to be networked.

DISCUSSION

The proposed vendors will assist schools with designing networks and integrating equipment into new or existing networks.

A Best Value RFB was sent to vendors, advertised in the City Record, and posted on the DOE website. Schools were grouped into five cohorts (classes) of different sizes, ranging from five to 40 percent of the total. Vendors were allowed to bid on all five classes. The largest class was awarded first, after which the winning vendor was not eligible for further consideration. The second-largest class was awarded next, and so on until the smallest class was awarded. Awards were made to the responsive,

responsible vendors offering the lowest price. As such, each awarded vendor's pricing can be determined to be fair and reasonable.

The bids are listed in the table below with awardees and their bids in bold.

Vendor Bids Received	Bid Amount (Class 1)	Bid Amount (Class 2)	Bid Amount (Class 3)	Bid Amount (Class 4)	Bid Amount (Class 5)
Stellar	**$514,791**	$322,914	$231,656	$154,437	$65,518
Wynndalco Enterprises (non-responsive)	$554,493	$366,883	$263,198	$175,465	$74,440
ASI	$598,783	**$375,600**	$269,452	$179,634	$76,208
ICP	$756,176	$474,328	**$340,279**	$226,852	$96,240
Custom Computer	$907,894	$593,393	$442,837	NO BID	NO BID
Data Industries	$933,294	$585,429	$419,982	**$279,988**	$118,782
Computer Logic Group	$1,015,669	$637,101	$445,171	$313,841	**$133,145**
Accunet Solutions, Inc.	$1,089,447	$713,188	$511,635	$341,090	$144,705
Professional Technology	$1,236,585	$775,676	$556,463	$370,975	$157,383
Ergonomic	$1,303,098	$817,398	$586,394	$390,929	$165,848
Washington Computer Services	$1,390,814	$872,420	$625,866	$429,786	$182,333
ITCSNY	$1,511,976	$948,421	$680,389	$453,593	NO BID
Instructional Systems Inc.	$1,610,911	$1,010,480	$727,910	$483,273	$205,025
Herb Olitsky Consulting, Inc.	$1,996,121	$1,237,225	$887,574	$593,359	$251,031

Wynndalco's proposal was determined to be non-responsive because they did not have three years experience providing the solicited services, and because company revenues did not exceed $3M for each of the past three years. Wynndalco was notified of this determination and no response was received.

Contract estimates were based on DOE's historic use of similar systems integration services, including funds to over 500 schools in FY14. Because the funds are discretionary, the mix of schools receiving funds changes from year to year. However, once a vendor has been assigned to a school, it will remain with that school for the life of the contract.

Background checks using the City's VENDEX, Vendor CIP Report, and EPLS – Fed Debar List were conducted for all five vendors. No significant adverse information was revealed for Stellar and Computer Logic Group. Matters relating to ASI, ICP, and Data Industries were as follows:

- In July 2012, the Special Commissioner of Investigation for the New York City School District (SCI) substantiated that Terrence Baker, a technician employed by ASI Systems Integration, Inc. (ASI) used his cousin's identity to purchase a computer on the Internet. During the investigation, it was determined that Baker was never fingerprinted as was required by the Department of Education contract with ASI. Baker, who had been convicted of a felony (sale of a controlled substance), denied that conviction on his employment application. At the time of

the incident, ASI had not received clearance from DOE regarding the fingerprints of the individual but, because they were notified when adverse information was found, they assumed that the silence meant that the fingerprints had been approved. As a corrective measure and to avoid future problems, ASI agreed not to allow any individual to start work until written affirmative information regarding the individual has been provided by DOE.

- In April, 2011, SCI issued a report about Ross Lanham, a consultant who overbilled the DOE by concealing the fact that other individuals working for the DOE as consultants actually were employed by Lanham's own company. Lanham accomplished this by billing the DOE for these individuals through other entities, one of which was Island Computer Products (ICP). SCI made no specific recommendations regarding ICP, but did recommend that adequate safeguards be put in place to prevent a recurrence of this type of scheme should the DOE continue to work with the companies cited in the report. ICP has committed itself to avoiding any similar type of business relationship in the future and has assured the DOE that all consultants for which it bills the DOE will be directly employed by ICP. We believe this adequately addresses the concern regarding any repeat of the conduct found by SCI and therefore, the DOE does not believe this matter precludes a determination that ICP is a responsible vendor.

- In December 2005, SCI issued a report indicating that Data Industries violated the terms of its DOE contract by repeatedly subcontracting work to another company without obtaining written approval from DOE. In 2006, the company executed a Certification Agreement with the City of New York that included oversight by an IPSIG and paid $287,355 to the DOE. Since signing the agreement, the company has done business with the Department of Social Services, NYPD, Housing Preservation and Development, DEP, Department of Information Technology and Telecommunications, and Department of Homeless Services and has received no unsatisfactory evaluations as reported in VENDEX. Accordingly, the DOE believes this matter should not preclude a determination that the vendor is responsible.

  VENDEX reports that in June 2006, the New York State Office of General Services (OGS) suspended Data Industries, Ltd. pending resolution of certain legal issues. OGS subsequently ended the suspension and on June 27, 2006 determined that Data Industries, Ltd. was a responsible vendor.

Item: 13

Description:

Academic intervention professional development services to support central offices, cluster/network teams and school staff with instructional strategies and tools beyond the core curriculum to help primarily at-risk students at all grade levels. (RA #4)

REQUEST FOR AUTHORIZATION FOR ACADEMIC INTERVENTION PROFESSIONAL DEVELOPMENT SERVICES - MTAC R0896 (RA #4)

Estimated Annual / Total Contract Amount	Funding Source	Contract Term	Options	Procurement Method	Is Contract Retroactive?	Contract Type
$30,000 / $150,000	Various, including Tax Levy & Reimbursable	Five Years	None	Multiple Task Award Contract (MTAC)	No	Requirements

Vendor's Name & Address	Center for Educational Options (CEO) 414 West 121 St., #51 New York, NY 10027

Service Requestor / Contract Manager	Division of Contracts and Purchasing Contact
Monique Darrisaw Akil Executive Director, School Programs & Partnerships Division of Academics, Performance & Support	Joy Gentolia Director, Instructional Service Procurement

PURPOSE

Authorization is requested on behalf of the Division of Academics, Performance & Support (DAPS) to contract with Center for Educational Options (CEO) for Academic Intervention Services (AIS). The awarded vendors will provide academic intervention professional development services to support central offices, cluster/network teams, and school staff in the planning, development, implementation, and/or evaluation of AIS in the areas of literacy, mathematics, science, and social studies. These programs will be provided at the discretion of each participating school or central office operating on behalf of a school or consortium of schools.

DISCUSSION

The proposed services are designed to help students meet NYSED learning standards by using instructional strategies and tools that supplement regular classroom instruction and/or student support services to address barriers to improved academic performance. Services of this nature are primarily centered on at-risk students with social, emotional, and academic difficulties. The professional development services offered by AIS vendors include:

- Assessment /diagnostic or intervention programs, strategies, and tools;
- Multi-sensory teaching methods using visual, auditory, tactile, and movement approaches;
- Team building;
- Core subject intervention for literacy, mathematics, science, and social studies.

Proposals were evaluated by a minimum of three members drawn from a pool of 19 evaluators. The two proposals recommended here for award were evaluated by a Deputy Network Leader (former Principal), a Director of Student Services (former Assistant Principal), an Academic Achievement Coach for Early Literacy, a Director of Instructional Support, a Race to the Top Coach, and a Achievement Coach (former Early Intervening Services Coordinator). Proposals were scored on: program plan (25 points), organizational capacity (25 points), pricing (25 points), and demonstrated effectiveness (25 points). Successful vendors were required to achieve a minimum score of 80 points. Thirty-one proposals have been received in response to this solicitation and nine were recommended for contract awards under three previous RAs.

CEO offers professional development services focused on literacy across content areas, with emphasis on math, science, and social studies in K-12. The programs offered center around phonemic awareness, language fluency, vocabulary development, reading comprehension, writing, and planning. CEO will model and scaffold research-based professional development in best practices. Participants will learn how to actively engage students in real reading and other purposeful work to meet the specific needs of each student.

CEO will provide support at the school, grade, department, and class level to determine the need for further research-based instruction and intervention in both general and special education. Best practices are shared with the participants in three levels of intervention, which are based on constant data collection and interpretation: Tier 1 as foundation, Tier 2 by screening provided by classroom teachers or literacy specialists, and Tier 3, which involves more individualized or specialized instruction.

CEO's average pricing was negotiated from $277 to $184 per hour. Pricing has been determined to be fair and reasonable based on a comparison with hourly rates for like services by other vendors contracted under this solicitation.

The estimated annual contract amount for CEO is based on the estimated minimum amount for a requirements contract of $30,000, as this vendor has no history of providing AIS or related services.

A background check, including VENDEX, the Uniform Commercial Code, Federal Tax Liens, and the Federal Excluded Parties List System, uncovered no adverse information for CEO. The vendor has therefore been determined to be responsible.

It is necessary to contract for these services because the DOE does not possess the expertise necessary to meet the objectives of this program.

The MTAC process is the preferred procurement method as this process allows the DOE to award contracts for similar services to multiple vendors in order to meet demand for such services and to offer a choice among vendors.

As a part of the MTAC process, all service requests over $25,000 must go through a competitive process for procurement of services. Users will be required to create a scope of services and conduct a mini-solicitation process among the awarded vendors in their component areas. Vendors will be required to provide a statement of work and pricing based on their contracted services, which will be evaluated and scored by the user. Upon completion of this mini-solicitation process, schools will be able to secure services via purchase order. This process is to ensure competition among the large number of vendors who have been awarded contracts as a result of this procurement. Future RAs for these services will be submitted in batches as new providers are presented for award of contracts.

Item: 14

Description:

Professional development services for school leaders and teachers in instructional strategies, student-centered academic counseling services, sustainable leadership, quality teaching, and student achievement. (RA #4)

REQUEST FOR AUTHORIZATION (RA #4) FOR PROFESSIONAL DEVELOPMENT FOR SCHOOL LEADERS AND TEACHERS (MTAC R0929)

Estimated Annual / Total Contract Amount	Funding Source	Contract Term	Options	Procurement Method	Is Contract Retroactive?	Contract Type
$1,590,000 / $7,950,000	Various, including Tax Levy & Reimbursable	Five Years	None	Multiple Task Award Contract (MTAC)	No	Requirements

	Vendor's Name & Address	Component(s)	Estimated Annual / Total Amount
1.	**Brienza's Academic Advantage** 8696 18th Avenue Brooklyn, NY 11214	2	$300,000 / 1,500,000
2.	**Cambridge Education, LLC** 400 Blue Hill Drive North Lobby, Suite 100 Westwood, MA 02090	1, 5	$800,000 / $4,000,000
3.	**Everyone Reading, Inc.** 71 W. 23rd Street, Suite 1572 New York, NY 10010	2	$90,000 / $450,000
4.	**Educators for Social Responsibility, Inc.** 23 Garden Street Cambridge, MA 02138	1, 3, 4	$400,000 / $2,000,000

Service Requestor / Contract Manager	Division of Contracts and Purchasing Contact
Morayo Oyemade Director, Contracts & Operations Division of Academics, Performance & Support	Joy Gentolia Director, Instructional Service Procurement

PURPOSE

Authorization is requested on behalf of the Division of Academics, Performance & Support (DAPS) to contract with the vendors listed above for professional development for school leaders and teachers. These programs will be provided at the discretion of each participating school or central office operating on behalf of a school or consortium of schools.

DISCUSSION

Professional development (PD) for school leaders and teachers is necessary to support instructional strategies that are designed to increase students' learning and academic success. These PD services include developing educators' expertise in integrating process and content for academic counseling services, sustainable leadership, postsecondary readiness, and improved teaching practices. The awarded vendors will provide professional development to school leadership and instructional staff across content areas, with an overall focus on improving the classroom environment for learning and leadership development, while providing best practices to prepare students for the challenges of postsecondary education and work. Awarded vendors will also assist administrators in understanding the concepts of sustainable leadership, particularly in an environment where principals have discretion in decision-making, and are accountable for student success.

Vendors proposed for one or more of the following focus areas: 1) Leadership Development, 2) Curriculum Development, 3) Postsecondary Readiness, 4) Classroom Management and Youth Development Principles, and 5) Shifting Pedagogical Practice: Data-Driven Decision-Making and Teacher Accountability.

Thirty-seven proposals were received and evaluated by a minimum of three members drawn from a pool of 36 evaluators. These proposals were evaluated by a committee whose members have school-based and/or administrative experience, and many of whom are former teachers, former principals, literacy coaches, math coaches, program directors, or operations staff from DOE central offices. Proposals were scored based on program plan (25 points), organizational capacity (25 points), pricing (25 points), and demonstrated effectiveness (25 points). Successful vendors were required to achieve a minimum score of 80 points.

Twenty-one vendors were recommended for contract awards under previous RAs and four are recommended here.

Recommended vendors offer instructional programs and job-embedded professional development, including teacher and leader effectiveness training. These services help schools improve classroom instruction through focused conversations and data-driven inquiry and decision making. Program delivery methods include à la carte service packages, workshops, and coaching.

The table below shows the proposed and negotiated average hourly rates for each vendor. The negotiated rates range from $190 for Educators for Social Responsibility's programs, which focus on mentoring and one-on-one training for college readiness, to $300 for Brienza's customizable workshops, which include curriculum tools, coaching, observations, and follow-up practices for implementing Common Core Learning Standards across curriculum areas.

Negotiations resulted in an average cost savings to the DOE of approximately 17 percent in total program hourly rates. DCP determined the vendors' pricing to be fair and reasonable based on a comparison with hourly rates for like services by vendors contracted under similar solicitations.

Awarded Vendor		Original Average Hourly Rate	Negotiated Average Hourly Rate
1.	Brienza's Academic Advantage	$325	$300
2.	Cambridge Education, LLC	$532	$277
3.	Everyone Reading, Inc.	$321	$293
4.	Educators for Social Responsibility, Inc.	$197	$190

The estimated annual contract amounts were based on the previous contract's average expenditures for similar services.

Background checks included VENDEX, the Uniform Commercial Code, the Federal Tax Lien, and the Federal Excluded Parties List System. As required, a comprehensive background check was performed on Brienza, Cambridge, and ESR. No significant adverse information was revealed for any of the four vendors listed in this RA. All have therefore been determined to be responsible to provide approved services.

It is necessary to contract for these services because the DOE does not possess the expertise necessary to meet the objectives of this program.

The MTAC process is the preferred procurement method as this process allows the DOE to award contracts for similar services to multiple vendors in order to meet demand for such services and to offer a choice among vendors.

As a part of the MTAC process, all service requests over $25,000 must go through a competitive process for procurement of services. Users will be required to create a scope of services and conduct a mini-solicitation process among the awarded vendors in their component areas. Vendors will be required to provide a statement of work and pricing based on their contracted services, which will be evaluated and scored by the user. Upon completion of this mini-solicitation process, schools will be able to secure services via purchase order. This process is to ensure competition among the large number of vendors who have been awarded contracts as a result of this procurement. Future RAs for these services will be submitted in batches as new providers are presented for award of contracts.

Item: 15

Description:

Art education workshops in dance, music, theater, visual arts and the moving image. (RA #2)

REQUEST FOR AUTHORIZATION FOR PROFESSIONAL DEVELOPMENT SERVICES IN ARTS EDUCATION – MTAC R0962 (RA #2)

Annual / Total Contract Amount	Funding Source	Contract Term	Options	Procurement Method	Is Contract Retroactive?	Contract Type
$190,000 / $950,000	Various	Five Years	None	Multiple Task Award Contract (MTAC)	No	Requirements

Vendor Names and Addresses	See Table B below.

Service Requestor / Contract Manager	Division of Contracts & Purchasing Contact
Paul King Executive Director, Office of Arts & Special Projects	Aldrina Hazell Procurement Analyst, Instructional Service Procurement

PURPOSE

Authorization is requested on behalf of the Office of Arts and Special Projects (OASP) to contract with vendors named below to provide Professional Development Services in Arts Education. Awarded vendors will offer workshops, seminars, and/or other activities in any of three component areas: Component 1 -Blueprint Training Workshops, Component 2 - Standards Based Professional Development Workshops, and Component 3 - Instructional Planning and Support Services in the areas of dance, music, theater, visual art, and the moving image. Services will be provided at the discretion of each participating school, central office operating on behalf of a school or consortium of schools. Arts Education contracts are utilized by nearly all public schools.

DISCUSSION

The goal of this initiative is to enter into contracts with organizations that can deliver high quality Arts professional development and consultancy services to support and advance teaching and learning. Providers will collaborate with schools in utilizing the *Blueprint for Teaching and Learning in the Arts* to assist schools in providing content-rich learning as required by the New York State Learning Standards (NYSLS) for Arts Education. The *Blueprint* provides a standards-based approach to curriculum design in five disciplines (dance, music, theater, visual arts, and the moving image) that is subject-based (what students will learn) and outcome-based (what students will achieve). Providers of Instructional planning and support services will consult with school leaders to address barriers to arts education such as budgeting, planning, scheduling, assessment, and evaluation.

Contracts pursuant to a similar Pre-Qualified Solicitation (PQS)/Multiple Task Award Contract (MTAC) released in 2008 expired October 31, 2013. Twenty-two proposals have been received in response to the most recent solicitation. Nine were approved for contract award and four are included in this request for authorization (RA).

Proposals were evaluated by a committee that consisted of arts coordinators and directors from OASP, all of whom are knowledgeable about the *Blueprint* and the NYSLS for the Arts. These committee members participated in developing the *Blueprint*, are currently implementing quality arts programming, and possess years of experience within the DOE. Proposals were evaluated using the following

criteria: program plan (25 points), organizational capacity (25 points), demonstrated effectiveness (25 points) and price (25 points). Successful vendors were required to achieve a minimum score of 80 points. Vendors named in this RA were recommended for contract award by the applicable committee.

Table A shows the proposed and negotiated average hourly rates for each vendor. Rates range from $113 per hour (Ifetayo Cultural Arts Academy) for customized, hands-on arts PD in various disciplines, to $188 per hour (Dancewave) for PD workshops in teacher and staff development that address the direct goals and needs of the individual school. The latter includes a comprehensive curriculum that reinforces student language skills, communication, and teamwork while helping classroom teachers integrate the dance residency into non-arts curriculum. Multi-tiered support, including a planning period for preparation of classroom work, coaching, and modeling of activities in the classroom environment by teaching artists, is also provided and is therefore considerably more expensive. Negotiations resulted in an 18 percent savings to the DOE when compared to the originally proposed rates. The Vendor Cost Price Analysis (VCPA) Unit determined pricing to be fair and reasonable based on a comparison with hourly rates for like services by vendors contracted under similar solicitations.

Table A

Awarded Vendor	Original Average Hourly Rate	Negotiated Average Hourly Rate
Dancewave	$281	$188
Ifetayo Cultural Arts Academy	$178	$113
Learning through an Expanded Arts Program (LEAP)	$141	$139
Theatre Moves	$150	$150

The estimated annual contract amount for LEAP and Theatre Moves were derived from spending under previous contracts. Dancewave and Ifetayo Cultural Arts Academy's estimated annual contract amounts are based on the minimum amount for a requirements contract for Professional Development Services for Arts Education, as both vendors have no history of providing previous PD services.

A background check, including a search of VENDEX, the System for Award Management, and the Uniform Commercial Code, found no liens, warrants, or other tax matters. It was disclosed that some years ago, a bookkeeper working for Learning through an Expanded Arts Program (LEAP) used the organization's funds for personal expenses. That individual has since been terminated and a system of internal controls established to avoid future recurrence. As no other significant adverse information was uncovered, all vendors listed in this RA have been determined to be responsible.

It is necessary to contract for these services because the DOE does not possess the expertise necessary to meet the objectives of this program.

The MTAC process is the preferred procurement method as this process allows the DOE to award contracts for similar services to multiple vendors in order to meet demand for such services and to offer a choice among vendors.

As part of the MTAC process, all service requests over $25,000 must go through a competitive process for procurement of services. Users will be required to create a scope of services and conduct a mini-solicitation process among the awarded vendors in their component areas. Vendors will be required to provide a statement of work and pricing based on their contracted services, which will be evaluated and scored by the user. Upon completion of this mini-solicitation process, schools will be able to secure

services via a purchase order. This process is to ensure competition among the large number of vendors, who have been awarded contracts as a result of this procurement. Future RAs for these services will be submitted in batches as new providers are presented for award of contracts.

Table B			
	Vendor Names and Addresses	**Component(s)**	**Estimated Annual/Total Amount**
1	**Dancewave** 45 Fourth Avenue Brooklyn, NY 11217	2-Standards-Based PD Workshops	$30,000 / $150,000
2	**Ifetayo Cultural Arts Academy** 629 East 35th Street Brooklyn, NY 11203	2-Standards-Based PD Workshops	$30,000 / $150,000
3	**Learning through an Expanded Arts Program** 441 West End Avenue New York, NY 10024	2-Standards-Based PD Workshops	$100,000 / $500,000
4	**TheatreMoves** 275 East 7th Street #4 New York, NY 10009	1-Blueprint Training Workshops	$30,000 / $150,000

Item: 16

Description:

Telephone services and data network connectivity for DOE schools and central sites.

REQUEST FOR AUTHORIZATION TO CONTRACTS WITH TELESECTOR RESOURCES GROUP, INC. (DIVISION OF VERIZON) & AT&T TO PROVIDE VOICE AND DATA SERVICES

Estimated Annual/Total Contract Amount	Funding Source	Contract Term	Options	Options Amount	Procurement Method	Is Contract Retroactive?	Contract Type
$21M/$21M	Tax Levy & E-rate	Six Months (~ July 1, 2014 – December 31, 2014)	None	None	DoITT Citywide MSA Contract (Section 3-11 - Purchases Through Governmental Contracts)	No	Requirements

Vendor Name & Address	Telesector Resources Group, Inc. (Division of Verizon) & AT&T

Contract Manager	Lead Contracting Officer	Division of Contracts & Purchasing Contact
Mark Spencer / Joe Iacoviello Directors Division of Instructional and Information Technology (DIIT)	Hal Friedlander Chief Information Officer Division of Instructional and Information Technology (DIIT)	James J. McBride Chief Administrator Technology & Instructional Material Procurement

PURPOSE

Authorization is requested to ride New York City Department of Citywide Administrative Services contracts with Telesector Resources Group, Inc. Division of Verizon ("Verizon") and AT&T to provide voice telephone services as well as data network connectivity to DOE schools and central sites.

DISCUSSION

A Request for Bids (RFB B2427) for one year of the subject services was released to vendors on the Department's bid list, advertised in the City Record, and posted on the DOE web site. Three bids were received but all were found to be non-responsive for having failed to provide pricing for all items listed on the bid. All three bidders were notified of their non-responsiveness by letters dated January 22, 2014.

DoITT negotiated City-wide contracts for voice and data pursuant to an RFP. The Verizon contract provides average discounts of 52% off retail for voice and 15% off retail for data services. These discounts were negotiated with the assumption that the DOE would also use the contract, and Verizon is the current provider to most of DOE's more than 1600 schools. The proposed use of the DoITT contract by DOE would take advantage of these cost discounts. To the extent that AT&T could provide these services for voice and data (by buying the use of Verizon's infrastructure where needed), the price to do so would be approximately 50% more.

Also, under a DoITT contract, AT&T currently provides data services to approximately 224 schools. The annual cost for Verizon service for those schools would be approximately $297,450 versus AT&T's cost of $298,069, however, we estimate the cost to switch each school at approximately $5,995, so AT&T is the lower total cost provider. In both instances, Verizon and AT&T are the most cost effective solution for the respective requirements.

The discounts were determined to be fair and reasonable by the DoITT. As such, DOE also determined the pricing as fair and reasonable. The estimated contract amount is based on DOE's historical use of these services. The Verizon contract will be approximately $19M, while the AT&T contract estimate is $2M.

Certain services to be acquired under this contract may be eligible for reimbursement/cost coverage under the federal e-Rate Program at a rate of approximately 75% of the total cost. The amount listing above includes the total cost, without the federal contributions considered.

As a part of its award process, DoITT found Verizon responsible to perform the services. A DOE background check using the City's VENDEX, DOE's Vendor CIP Report, and federal debarment listings showed no significant adverse information. Consequently, Verizon is determined to be responsible with respect to this procurement.

Item: 17

Description:

Conflict resolution and peer mediation for students in Harlem Renaissance High School in Manhattan.

REQUEST FOR AUTHORIZATION TO CONTRACT WITH STREET CORNER RESOURCES, INC. TO PROVIDE CONFLICT RESOLUTION AND PEER MEDIATION SERVICES

Estimated Annual / Total Amount	Funding Source	Contract Term	Options	Procurement Method	Is Contract Retroactive?	Contract Type
$48,200	City Council	One Year (7/1/2012 – 6/30/2013)	None	City Council Allocation, per Section 1-03(c) of DOE Procurement Policy & Procedures	Yes	Full Value

Vendor Name & Address	Street Corner Resources, Inc. 22 East 128th Street New York, NY 10035

Contract Manager	Lead Contracting Officer	Division of Contracts and Purchasing Contact
Zachary Ott Operations Coordinator Office of Safety and Youth Development	Robert Weiner Chief Operating Officer Office of Safety and Youth Development	Denesia Stroom-Blair Procurement Analyst

PURPOSE

Authorization is requested to contract with Street Corner Resources, Inc. to provide conflict resolution and peer mediation services to students in Harlem Renaissance High School.

DISCUSSION

Street Corner Resources, Inc. will provide workshops for a minimum of 226 students between the ages of 15 and 21 at the Harlem Renaissance High School. Students and parents/family members will be trained in subject areas such as anti-violence, anti-bullying, intervention/conflict resolution, critical decision-making, life enhancement skills (dialogue and activities to discover and use their voice and talents), employment workshops, parent engagement/education, school safety professional development, as well as youth and community engagement. All workshops are strongly focused on helping the students avoid and/or cease gang activity, create a stronger self-image and develop their vision of success and therefore, avoid incarceration.

These workshops were conducted from January 2013 to June 2013. This contract is retroactive due to the additional time required by the vendor to be cleared by the NYS Charities Bureau.

The Contract Manager's office has experience with the vendor providing these services and confirms that they performed satisfactorily. DCP reviewed information regarding the vendor's background in the VCIP and VENDEX systems and found no significant adverse information. The vendor has therefore been determined to be responsible.

A competitive sealed bid was not done for this procurement and a contract for these services is necessary because the City Council discretionary allocation specifically named this vendor for the amount stated above. To have the services provided by another party would be contrary to the City Council allocation process. Pricing for the contract services was established to match the City Council allocation awarded.

Item: 18

Description:

Chess classes for elementary and middle school students attending NYC Title 1 funded schools.

REQUEST FOR AUTHORIZATION TO CONTRACT WITH CHESS-IN-THE-SCHOOLS

Estimated Annual / Total Amount	Funding Source	Contract Term	Options	Procurement Method	Is Contract Retroactive?	Contract Type
$222,000	City Council	One Year (7/1/2013 - 6/30/2014)	None	City Council Allocation, per Section 1-03(c) of DOE Procurement Policy & Procedures	Yes	Full Value

Vendor Name & Address	Chess-in-the-Schools 520 8th Avenue, 2nd Floor New York, NY 10018

Contract Manager	Lead Contracting Officer	Division of Contracts and Purchasing Contact
Cheryl Kaplan Director, Vendor Resources Division of Contracts and Purchasing	Raymond Burke Chief Administrator Division of Contracts and Purchasing	Denesia Stroom-Blair Procurement Analyst

PURPOSE

Authorization is requested to contract with Chess-in-the-Schools to provide chess classes to elementary and middle school students attending New York City Title I funded public schools.

DISCUSSION

Chess-in-the-Schools uses structured classroom, after-school, weekend, and summer programs to promote chess as an educational tool that enhances academic performance and builds self-esteem. These programs help young people develop critical thinking and problem-solving skills in 47 schools across the city, reaching a total of 250 to 300 students in each participating school.

Chess-in-the-Schools also offers after-school chess clubs that include advanced chess instruction, one-on-one coaching, and practice competitions. Schools that choose to participate in these programs are charged an annual registration fee of $2,500, which partially covers the salaries and materials costs of the program; however, should those schools opt to host a tournament, the registration fee is waived.

Chess-in-the-Schools services also include a Scholastic Tournament Program, College Bound Program, and the Chess Teachers' Training Institute. The City Council allocation will cover about 10 percent of program's staff salaries.

This contract is retroactive because the program, which is funded by the City Council and runs throughout the school year, began prior to receipt of the City Council's final budgetary plan. With the Council's final plan in place, the DOE is now able to formalize the contractual agreement with the vendor. Pricing was established to match the FY14 City Council allocation.

Division of Contracts and Purchasing (DCP) has experience with the vendor providing these services and confirms that they have performed satisfactorily. DCP reviewed the vendor's background in the VCIP and VENDEX systems and found no significant adverse information. The vendor has therefore been determined to be responsible.

A competitive sealed bid was not done for this procurement and a contract for these services is necessary because the City Council discretionary allocation specifically names this vendor for the amount stated above. To have these services provided by another party would be contrary to the City Council allocation process.

Item: 19

Description:

Dropout prevention & intervention services for students at the High School for Enterprise, Business and Technology.

REQUEST FOR AUTHORIZATION TO CONTRACT WITH ST. NICK'S ALLIANCE TO PROVIDE DROPOUT PREVENTION AND INTERVENTION SERVICES

Estimated Annual / Total Amount	Funding Source	Contract Term	Options	Procurement Method	Is Contract Retroactive?	Contract Type
$30,000	City Council	Nine Months (9/1/2013 – 6/30/2014)	None	City Council Allocation per Section 1-03 (c) of DOE Procurement Policy & Procedures	Yes	Full Value

Vendor Name & Address	St. Nick's Alliance Corporation 2 Kingsland Avenue Brooklyn, NY 11211

Contract Manager	Lead Contracting Officer	Division of Contracts & Purchasing Contact
Angie Guo Senior Operations Manager Office of Safety and Youth Development	Robert Weiner Chief Operating Officer Office of Safety and Youth Development	Denesia Stroom-Blair Procurement Analyst

PURPOSE

Authorization is requested to contract with St. Nick's Alliance Corporation (St. Nick's) to provide dropout prevention and intervention services for chronically absent students at the High School for Enterprise, Business and Technology (K478) in District 14.

DISCUSSION

Through its Connect for Success (CFS) program, St. Nick's will provide attendance outreach and support services to students who have demonstrated a history of poor attendance or face other obstacles to their academic success and well-being. Youth developers (attendance coordinators) will attend school attendance meetings, conduct home visits, track individual students' academic progress and credit accumulation, and communicate with family members. In addition, they will collaborate with school administrators to support student success and make outside referrals for additional support services if needed.

This contract is retroactive due to changes in the City Council budget allocation. Upon notification of the amended budget, the awarded vendor was required to submit a revised work plan and budget related to the delivery of services, which necessitated additional review.

The contract manager's office has experience with the vendor providing these services and confirms that it has performed satisfactorily. DCP reviewed information regarding the vendor's background in the VCIP and VENDEX systems and found no significant adverse information. The vendor has therefore been determined to be responsible.

A competitive sealed bid was not done for this procurement and a contract for these services is necessary because the City Council discretionary allocation specifically named this vendor for the amount stated above. To have the services provided by another party would be contrary to the City Council award process. Pricing for the contract services was established to match the City Council allocation.

Item: 20

Description:

Dropout prevention and intervention services for students at P.S. 96 in Manhattan.

REQUEST FOR AUTHORIZATION TO CONTRACT WITH JUST-US, INC. TO PROVIDE DROPOUT PREVENTION AND INTERVENTION SERVICES

Estimated Annual / Total Amount	Funding Source	Contract Term	Options	Procurement Method	Is Contract Retroactive?	Contract Type
$30,000	City Council	One Year (7/1/13 – 6/30/14)	None	City Council Allocation, Per Section 1-03(c) of DOE Procurement Policy & Procedures	Yes	Full Value

Vendor Name & Address	Just-Us, Inc. 7 East 116th Street New York, NY 10029

Contract Manager	Lead Contracting Officer	Division of Contracts & Purchasing Contact
Angie Guo Senior Operations Manager Office of Safety & Youth Development	Robert Weiner Chief Operating Officer Office of Safety and Youth Development	Denesia Stroom-Blair Procurement Analyst Central Office Procurement

PURPOSE

Authorization is requested to contract with Just-Us, Inc. to provide dropout prevention and intervention services at PS 96 in Community School District 4 in Manhattan.

DISCUSSION

Just-Us will provide attendance outreach and support services to 20 students who have been identified as chronically absent. Services will include individual, small group, and family counseling sessions. A Just-Us facilitator will collaborate with school staff to assess student progress and provide outreach services in instances of student absence via phone calls or home visits. Just-Us will also provide incentives to students to achieve designated milestones.

The contract is retroactive because personnel changes in the program office delayed implementation of the work plan and budget, which required multiple revisions.

The Office of Safety & Youth Development has experience with the vendor providing these services and confirms that they performed satisfactorily. A review of information regarding the vendor's background in the VCIP and VENDEX systems found no significant adverse information. This vendor has therefore been determined to be responsible.

A competitive sealed bid was not done for this procurement and a contract for these services is necessary because the City Council discretionary allocation specifically names this vendor for the amount stated above. To have these services provided by another party would be contrary to the City Council award process. Pricing for the contract services was established to match the City Council allocation.

Item: 21

Description:

Conflict resolution and peer mediation training at JHS 166 in Brooklyn.

REQUEST FOR AUTHORIZATION TO CONTRACT WITH MAN UP! INC. TO PROVIDE CONFLICT RESOLUTION AND PEER MEDIATION TRAINING

Estimated Annual / Total Amount	Funding Source	Contract Term	Options	Procurement Method	Is Contract Retroactive?	Contract Type
$48,200	City Council	One Year (7/1/13 – 6/30/14)	None	City Council Allocation, Per Section 1-03(c) of DOE Procurement Policy & Procedures	Yes	Full Value

Vendor Name & Address	Man Up! Inc., 821B Van Siclen Avenue Brooklyn, NY 11207

Contract Manager	Lead Contracting Officer	Division of Contracts & Purchasing Contact
Angie Guo Senior Operations Manager Office of Safety and Youth Development	Robert Weiner Chief Operating Officer Office of Safety and Youth Development	Denesia Stroom-Blair Procurement Analyst Central Office Procurement

PURPOSE

Authorization is requested to contract with Man Up! Inc. to provide conflict resolution and peer mediation training at Junior High School 166 in District 19 in Brooklyn.

DISCUSSION

Man Up! Inc. will teach seventh graders how to resolve conflicts peacefully, accept and respect differences, and help their peers work through conflicts. Groups of 10-15 students participate in a peer mediation program designed to resolve conflicts peacefully instead of resorting to negative resolutions. The ultimate goal of this program is to reduce conflicts in the school and to create a positive environment for academic progress.

The contract is retroactive because personnel changes in the program office delayed implementation of the work plan and budget, which required multiple revisions.

The Office of Safety and Youth Development has experience with the vendor providing these services and confirms that they performed satisfactorily. DCP reviewed information regarding the vendor's background in VENDEX and found no significant adverse information. The vendor has therefore been determined to be responsible.

A competitive sealed bid was not done for this procurement and a contract for these services is necessary because the City Council discretionary allocation specifically names this vendor for the amount stated above. To have these services provided by another party would be contrary to the City Council award policy. Pricing for the contract services was established to match the City Council allocation.

Item: 22

Description:

A conflict resolution program centered around the game of basketball for middle school students.

REQUEST FOR AUTHORIZATION TO CONTRACT WITH BROOKLYN BALLERS BASKETBALL TO PROVIDE CONFLICT RESOLUTION SESSIONS IN MIDDLE SCHOOLS

Annual / Total Contract Amount	Funding Source	Contract Term	Options	Procurement Method	Is Contract Retroactive?	Contract Type
$110,000 / $330,000	New York State Education Department (NYSED)	One Year (7/1/13 – 6/30/14)	Two 1-Year Options to Renew	Vendor named in Grant, per Section 1-03(b) of DOE Procurement Policy & Procedures	Yes	Full Value

Vendor Name & Address	Brooklyn Ballers Basketball, Inc. 52 Calhoun Avenue New Rochelle, NY 10801

Contract Manager	Lead Contracting Officer	Division of Contracts & Purchasing Contact
Angie Guo Senior Operations Manager Office of Safety and Youth Development	Robert Weiner Chief Operating Officer Office of Safety and Youth Development	Denesia Stroom-Blair Procurement Analyst

PURPOSE

Authorization is requested to contract with Brooklyn Ballers Basketball (Brooklyn Ballers) to provide a conflict resolution program centered around the game of basketball for middle school students.

DISCUSSION

Brooklyn Ballers will provide basketball instruction and conflict resolution exercises for 30 weeks, for a total of 120 sessions. These programs stress that winning at basketball is only significant if it is in conjunction with winning academically. The middle school students will participate in a culminating basketball tournament and write essays on why school and sports go hand-in-hand. Conflict resolution lessons are taught during each session.

Services began in October of 2013 and will continue through June of 2014 at JHS 364, JHS 218, and MS 582. This contract is retroactive because of the time that was required to review multiple revisions to the work plan and budget.

The contract manager's office has confirmed that the vendor performed these services satisfactorily under previous contracts. A review of information regarding the vendor's background in the VCIP and VENDEX systems found no significant adverse information. The vendor has therefore been determined to be responsible.

A competitive sealed bid was not done for this procurement and a contract for these services is necessary because the 21st Century Community Learning Centers Grant specifically named this vendor for the amount stated above. To have the services provided by another party would be contrary to the grant. Pricing for the contracted services was established as part of the grant submission and award.

Item: 23

Description:

Evaluation services for after school and youth development programs competitively awarded through the 21st Century Community Learning Centers Grant.

REQUEST FOR AUTHORIZATION TO CONTRACT WITH L&G RESEARCH & EVALUATION CONSULTING, INC. TO PROVIDE PROFESSIONAL EVALUATION SERVICES TO THE 21ST CCLC SITES

Estimated Annual	Funding Source	Contract Term	Options	Options Estimated Annual / Total Amount	Procurement Method	Is Contract Retroactive?	Contract Type
$311,882	New York State Education Department (NYSED)	One Year (7/1/13 – 6/30/14)	Two 1-year renewal options	$311,882 / $623,764	Vendor named in Grant per Section 1-03 (b) of DOE Procurement Policy & Procedures	Yes	Full Value

Vendor Name & Address	L&G Research & Evaluation Consulting, Inc. 1136 East 37th Street Brooklyn, NY 11210

Contract Manager	Lead Contracting Officer	Division of Contracts and Purchasing Contact
Angie Guo Senior Operations Manager Office of Safety and Youth Development	Robert Weiner Chief Operating Officer Office of Safety and Youth Development	Denesia Stroom-Blair Procurement Analyst

PURPOSE

Authorization is requested to contract with L&G Research & Evaluation Consulting, Inc. (L&G) to provide evaluation services for after school and youth development programs competitively awarded through the 21st Century Community Learning Centers (21st CCLC) Grant by district or, in some cases in which the DOE works with priority schools across more than one district, a consortium of districts.

DISCUSSION

L&G will provide program evaluation services to 16 schools in the District 3/7 Consortium, the District 4/5 Consortium, District 11, and District 27. These services will follow guidelines set forth in the NYSED Evaluation Manual and will comply with all New York State and federal reporting and accountability mandates for the 21st CCLC programs. The process will include an assessment of each 21st CCLC site, an implementation evaluation to ensure that all sites are working toward the project goals and objectives set forth in the grant, and an impact/outcome evaluation, which will measure the program's impact on student learning and behavior and community involvement.

Services began in July 2013 and will end in June 2014. This contract is retroactive because of the time that was required to review multiple revisions to the work plan and budget.

The contract manager's office has experience with the vendor providing these services and confirms that they have performed satisfactorily. DCP reviewed information regarding the vendor's background in the VCIP and VENDEX systems and found no significant adverse information. The vendor has therefore been determined to be responsible.

A competitive sealed bid was not done for this procurement and a contract for these services is necessary because the NYSED grant specifically named this vendor for the amount stated above. To have the services provided by another party would be contrary to the grant. Pricing for the contracted services was established as part of the grant submission and award.

Item: 24

Description:

Anti-drug/anti-gang workshops designed to help reduced disruptive behavior and violent incidents within August Martin High School.

REQUEST FOR AUTHORIZATION TO CONTRACT WITH KING OF KINGS FOUNDATION, INC.

Annual / Total Contract Amount	Funding Source	Contract Term	Options	Option Amount	Procurement Method	Is Contract Retroactive?	Contract Type
$40,000 / $120,000	New York State Education Department (NYSED)	One Year (7/1/13 – 6/30/14)	Two 1-Year Options to Renew	$80,000	Vendor named in Grant, per Section 1-03(b) of DOE Procurement Policy & Procedures	Yes	Full Value

Vendor Name & Address	King of Kings Foundation, Inc. 137-58 Thurston St, Suite #2 Springfield Gardens, NY 11413

Contract Manager	Lead Contracting Officer	Division of Contracts & Purchasing Contact
Angie Guo Senior Operations Manager Office of Safety and Youth Development	Robert Weiner Chief Operating Officer Office of Safety and Youth Development	Denesia Stroom-Blair Procurement Analyst Central Office Procurement

PURPOSE

Authorization is requested to contract with King of Kings Foundation, Inc. (King of Kings) to provide the Warriors Tour Program at August Martin High School, located in District 27 in Queens.

DISCUSSION

The King of Kings' anti-drug/anti-gang Warriors Tour program will provide a series of workshops designed to help reduce disruptive behavior and violent incidents within August Martin High School. The program's goal is to provide a learning environment more conducive to students' academic growth. The target population is at-risk students who have been documented as disruptive, have a prior history of altercations, or have been associated with gang activity. The Warriors Tour program will include sessions designed to instruct parents on the causes of youth violence and assist them in developing viable solutions.

Services began in October 2013 and will continue through June 2014. The contract is retroactive because personnel changes in the program office delayed implementation of the work plan and budget, which required multiple revisions.

A review of information regarding the vendor's background in the VCIP and VENDEX systems found no significant adverse information. The vendor has therefore been determined to be responsible.

A competitive sealed bid was not conducted for this procurement and a contract for these services is necessary because the 21st Century Community Learning Centers Grant specifically named this vendor for the amount stated above. To have the services provided by another party would be contrary to the grant. Pricing for the contracted services was established as part of the grant submission and award.

Item: 25

Description:

Evaluation services for afterschool programs awarded through the 21st Century Community Learning Center grant.

REQUEST FOR AUTHORIZATION TO CONTRACT WITH PROPOSAL ENTERPRISES, INC. TO PROVIDE EVALUATION SERVICES

Annual / Total Contract Amount	Funding Source	Contract Term	Options	Option Amount	Procurement Method	Is Contract Retroactive?	Contract Type
$171,850 / $515,550	New York State Education Department (NYSED)	One Year (7/1/13 - 6/30/14)	Two 1-Year Options to Extend	$343,700	Vendor Named in Grant, per Section 1-03(b) of DOE Procurement Policy & Procedures	Yes	Full Value

Vendor Name & Address	Proposal Enterprises Inc. 50 Edgewood Drive Orangeburg, NY 10962

Contract Manager	Lead Contracting Officer	Division of Contracts & Purchasing Contact
Angie Guo Senior Operations Manager Office of Safety and Youth Development	Robert Weiner Chief Operating Officer Office of Safety and Youth Development	Denesia Stroom-Blair Procurement Analyst Central Office Procurement

PURPOSE

Authorization is requested to contract with Proposal Enterprises, Inc. (PE) to provide evaluation services for 21st Century Community Learning Centers (CCLC) after-school programs in Community School Districts 7 and 8.

DISCUSSION

Proposal Enterprises will provide program evaluation services to eight schools in Districts 7 and 8. These services will follow guidelines set forth in the New York State Education Department (NYSED) Evaluation Manual and will comply with all New York State and federal reporting and accountability mandates for the 21st CCLC programs. The process will include an assessment of each 21st CCLC site, an implementation evaluation to ensure that all sites are working toward the project goals and objectives set forth in the grant, and an impact/outcome evaluation, which will measure the program's impact on student learning and behavior and community involvement.

This contract is retroactive because personnel changes in the program office delayed implementation of the work plan and budget, which required multiple revisions.

The Office of Safety and Youth Development has experience with the vendor providing these services and confirms that they have performed satisfactorily. DCP reviewed information regarding the vendor's background in the Vendor Compliance, Investigations and Performance (VCIP) report and VENDEX systems and found no significant adverse information. The vendor has therefore been determined to be responsible.

A competitive sealed bid was not done for this procurement and a contract for these services is necessary because the NYSED grant specifically named this vendor for the amount stated above. To have the services provided by another party would be contrary to the grant. Pricing for the contracted services was established as part of the grant submission and award.

Item: 26

Description:

Mentoring program for students at Coalition High School for Social Change in Manhattan.

REQUEST FOR AUTHORIZATION TO CONTRACT WITH URBAN DOVE, INC. TO PROVIDE A MENTORING PROGRAM AT THE COALITION HS FOR SOCIAL CHANGE

Annual / Total Contract Amount	Funding Source	Contract Term	Options	Option Amount	Procurement Method	Is Contract Retroactive?	Contract Type
$30,000 / $90,000	New York State Education Department (NYSED)	One Year (7/1/13 – 6/30/14)	Two 1-year Options to Renew	$60,000	Vendor named in Grant, per Section 1-03(b) of DOE Procurement Policy & Procedures	Yes	Full Value

Vendor Name & Address	Urban Dove, Inc. Church Street Station P. O. Box 305 New York, NY 10008

Contract Manager	Lead Contracting Officer	Division of Contracts & Purchasing Contact
Angie Guo Senior Operations Manager Office of Safety and Youth Development	Robert Weiner Chief Operating Officer Office of Safety and Youth Development	Denesia Stroom-Blair Procurement Analyst Central Office Procurement

PURPOSE

Authorization is requested to contract with Urban Dove, Inc. (Urban Dove) to provide a mentoring program at the Coalition High School for Social Change, located in District 4, Manhattan.

DISCUSSION

Urban Dove's HiRisers will train 20 ninth and tenth graders to work with its partner schools, PS/MS 96 and PS/MS 7, teaching younger students essential academic skills, including reading, writing, and math; vital life skills such as communication, teamwork, and leadership; as well as basic sports skills. Urban Dove will spend over 200 hours in outreach, recruitment, training, and after-school mentoring during each of the fall and spring cycles of the program. Youth staff will be required to attend 48 hours of training, before placement in the after-school setting of the partner schools for another 90-100 hours per program cycle.

The contract is retroactive because personnel changes in the program office delayed implementation of the work plan and budget, which required multiple revisions.

A review of information regarding the vendor's background in the VCIP and VENDEX systems found no significant adverse information. The vendor has therefore been determined to be responsible.

A competitive sealed bid was not done for this procurement and a contract for these services is necessary because the 21st Century Community Learning Centers Grant specifically named this vendor for the amount stated above. To have the services provided by another party would be contrary to the grant. Pricing for the contracted services was established as part of the grant submission and award.

Item: 27

Description:

Instructional textbooks and ancillary materials for use in classrooms.

REQUEST FOR AUTHORIZATION TO CONTRACT WITH BENCHMARK EDUCATION TO PROVIDE TEXTBOOKS AND ANCILLARY MATERIALS

Estimated Annual / Total Contact Amount	Funding Source	Contract Term	Options	Procurement Method	Is Contract Retroactive?	Contract Type
$798,972 / $5,592,804	Reimbursable, Tax Levy	Seven Years	None	Listing Application	No	Requirements

Vendor Name & Address	Benchmark Education Company, LLC 629 Fifth Avenue Pelham, NY 10803

Contract Manager	Lead Contracting Officer
Jennifer Davilla Director, Instructional Materials Procurement	Ray Burke Chief Administrator Innovation and Vendor Resources Division of Contracts and Purchasing

PURPOSE

Authorization is requested to contract with Benchmark Education to provide textbooks and ancillary materials to public and participating non-public schools.

DISCUSSION

Benchmark Education is the sole provider of a series of textbooks and literacy materials that measure student achievement through precisely leveled texts, differentiated instruction, and thematic approaches. These materials increase students' reading skills and comprehension while promoting independent reading for students in grades K-12, and are also available in Spanish.

Because these materials cannot be purchased in the open market, a competitive sealed bid process is impractical.

The estimated contract amount is based on prior contract usage by various public and non-public schools.

A comprehensive background check including Dun & Bradstreet, Lexus/Nexus, Hoover's, VENDEX, financial statements, and criminal records reports revealed no significant adverse information. In addition, Benchmark Education's performance under a previous contract with the DOE has been satisfactory; therefore, this vendor has been determined to be responsible.

Benchmark has agreed to hold its current prices on all existing items for two years and increase prices by no more than 10 percent per year thereafter. This is a savings of $71,583 over the initial two years of the contract and a reduction of 7.5 percent compared to their originally proposed 2014 catalog prices. Benchmark has also agreed to reduce freight from 10 percent to five percent of purchases, resulting in an additional savings of approximately $409,913 over the seven-year life of the contract. Benchmark has accorded the DOE "most favored nation" status, attesting that no other customer receives better pricing. Based upon these negotiated reductions in price and freight, Benchmark's pricing has been determined to be fair and reasonable.

Item: 28

Description:

Instructional textbooks and ancillary materials for use in classrooms.

REQUEST FOR AUTHORIZATION TO CONTRACT WITH CAMBIUM EDUCATION TO PROVIDE TEXTBOOKS AND ANCILLARY MATERIALS

Estimated Annual / Total Contact Amount	Funding Source	Contract Term	Options	Procurement Method	Is Contract Retroactive?	Contract Type
$580,699 / $4,064,984	Reimbursable, Tax Levy	Seven Years	None	Listing Application	No	Requirements

Vendor Name & Address	Cambium Education Inc. D/B/A Voyager and Sopris Learning 17855 Dallas Parkway, Suite 400 Dallas, TX 75287

Contract Manager	Lead Contracting Officer
Jennifer Davilla Director, Instructional Materials Procurement	Ray Burke Chief Administrator Innovation and Vendor Resources Division of Contracts and Purchasing

PURPOSE

Authorization is requested to contract with Cambium Education to provide textbooks and ancillary materials to public and participating non-public schools.

DISCUSSION

Cambium Education is the sole provider of a series of textbooks that support special education and social-behavioral education. These research-based materials improve student performance based on multi-tiered, data-driven, and small-group progress-monitoring approaches. Cambium also publishes assessment materials in support of reading, math and early childhood education.

Because these materials cannot be purchased in the open market, a competitive sealed bid process is impractical.

The estimated contract amount is based on prior contract usage by various public and non-public schools.

A background check on Cambium Education identified the following noteworthy information:

- VENDEX contains a caution indicating that in October 2013 the State of Illinois declared Cambium ineligible to bid on a state contract; however, this was the result an error whereby Cambium appeared to owe Illinois employment taxes. Cambium has demonstrated to the DOE that it has no outstanding employment taxes in Illinois and that it is requesting further investigation by the State of Illinois into the cause of this issue.

- In 2013, an employee of the Birmingham (Alabama) Department of Education was arrested for soliciting or receiving meals, transportation, and hotel expenses in Boston from Cambium Learning, Inc. for the purpose of influencing official action. Cambium was not charged in connection with this matter and the Alabama Department of Education continues to work with the vendor.

- In 2008, Voyager Learning, now part of Cambium Education, was charged with accounting fraud by the SEC in connection with wrongdoing by the CFO of one of the company's divisions. The matter was subsequently settled without admission of wrongdoing and the former CFO agreed to pay $420,000 while Voyager was permanently enjoined from future violations of the internal controls, books, and records, and reporting provisions of the federal securities laws.

In that the Illinois matter was the result of a mistake by the State of Illinois, Cambium was not implicated in the Birmingham matter and continues to do business with the State of Alabama, and the Voyager SEC matter occurred before Voyager became part of Cambium and was addressed satisfactorily, the DOE does not believe these matters preclude a determination that the vendor is responsible.

Negotiations resulted in reducing shipping fees from ten percent to zero. In addition, Cambium has agreed to hold its current prices on all their materials for six years instead of increasing prices after year two of the contract. Cambium has accorded the DOE "most favored nation" status, attesting that no other customer receives better pricing. Based upon these negotiated reductions, Cambium pricing has been determined to be fair and reasonable.

Item: 29

Description:

Discount tickets for The Big Apple Circus.

REQUEST FOR AUTHORIZATION TO CONTRACT WITH THE BIG APPLE CIRCUS FOR DISCOUNT ATTENDANCE AT PERFORMANCES

Annual / Total Contract Amount	Funding Source	Contract Term	Options	Procurement Method	Is Contract Retroactive?	Contract Type
$30,000 / $90,000	Various	Three Years	None	Listing Application	No	Requirements

Vendor's Name & Address	The Big Apple Circus 1 Metrotech Center – 3rd Floor Brooklyn, NY 11201

Contract Manager	Lead Contracting Officer	Division of Contracts & Purchasing Contact
Paul King Executive Director Office of Arts & Special Projects	Rachel Feinberg Chief Operating Officer Division of Academics, Performance & Support	Aldrina Hazell Procurement Analyst Instructional Service Procurement

PURPOSE

Authorization is requested on behalf of the Office of Arts and Special Projects (OASP) to contract for various performances at the Big Apple Circus at discounted prices. These services will be provided at the discretion of each participating school or central office.

DISCUSSION

These services will help schools meet the New York State instructional requirements for arts education. Student participation is tracked and reported via the *ArtsCount* initiative, which holds schools accountable for meeting these requirements.

The Big Apple Circus is a not-for-profit, one-ring, internationally known, classical circus that has performed in the New York area and for New York City schools for 35 years. A new show is presented each season featuring clowns, jugglers, trapeze artists, horses, and dogs. The Circus does not use lions, tigers, elephants, or wild animals. Professional trainers who work with the animals are always close by. Animal training uses positive reinforcement, pats of congratulations, and edible treats. Animals working with the circus receive regular veterinary visits, complete medical check-ups, daily baths, and healthful diets. All receive proper vaccinations to protect them from illness. The horses also receive regular dental and hoof exams and a veterinarian is available in every city they perform. At every tour stop, the animals and their housing are inspected by different authorities that vary from city to city. In New York, permits are obtained from the New York City Department of Health & Mental Hygiene, Animal Care and Handling. To comply with the permits, working animals must get health certificates every 30 days from a veterinarian.

These services were procured as a listing application in accordance with Section 3-06 of the DOE Procurement Policy and Procedures, which provides for the purchase of content provided directly to students, including artistic performances and admission to programs offered by cultural institutions, as they cannot be purchased by open, competitive means.

Three applications received prior approval by OASP. Big Apple Circus is the fourth applicant to be approved.

Applicants were required to provide a flat student rate based on the type of performance, number of tickets requested, and venue. Rates associated with these events range from $15 to $70 per ticket, depending on the time of performance, location, and group size. Rates offered to the DOE range from $13 to $40 per ticket, can be up to 50 percent off market rates, include two free tickets for every 25 sold during select performances, and are comparable to rates offered in other states. Proposed rates were determined to be fair and reasonable when compared to market rates.

The estimated annual contract amount was derived from the average expenditure of Big Apple Circus's previous contracts.

A background check, including VENDEX, VCIP, the System for Award Management, and the Uniform Commercial Code, found no liens, warrants, or other tax matters. This vendor has therefore been determined to be responsible.

Item: 30

Description:

Replacement of bankrupt contractors for school-age general and special education bus transportation.

REQUEST FOR AUTHORIZATION
BUY- AGAINST CONTRACTS FOR STUDENT BUS TRANSPORTATION

Estimated Total Contract Amount	Funding Source	Contract Term	Option	Option Amount	Procurement Method	Is Contract Retroactive?	Contract Type
$270,862,781	Tax Levy	18 Months	None	None	Buy-Against per Section 4-09 of DOE Procurement Policy and Procedures	No	Requirements

Vendor Names & Addresses	See list below.

Contract Manager	Lead Contracting Officer	Division of Contracts & Purchasing Contact
Lisa D'Amato Director, Contracts Management Unit Office of School Support Services	Eric Goldstein Chief Executive Office of School Support Services	David Ross Executive Director Division of Contracts & Purchasing

PURPOSE

Authorization is requested on behalf of the Office of Pupil Transportation (OPT) to contract with the vendors listed below to provide school bus transportation to school-age general and special education students. Authorization is also requested from the Panel for Educational Policy for the Emergency Declarations by the Chief Executive of Office of School Support Services (OSSS) and the Chancellor, each of which relates to the same contracts and is attached.

DISCUSSION

The school bus transportation contracts described herein will be awarded pursuant to the Department's Procurement Policy and Procedures, Section 4-09, Buy-Against, which allows the DOE to obtain required goods and/or services from a replacement vendor when an original vendor fails to perform or defaults on an existing contract. These school bus transportation contracts will expire on June 30, 2015.

This buy-against procurement has been made necessary by the announcement by Amboy Bus Company, Inc., Staten Island Bus, Inc., and Atlantic Queens Bus Corporation (the Bankrupt Contractors), of their voluntary petition (together with numerous affiliated entities) in the U.S. Bankruptcy Court for the Southern District of New York, commencing bankruptcy cases under Chapter 11 of the U.S. Bankruptcy Code, which bankruptcy cases are being jointly administered under Case No. 13-13591, of their inability to continue to perform, and their intention, as of December 31, 2013, to cease to perform any and all of their obligations under the school bus pupil transportation contracts listed by number and item on the attachment to the Chancellor's Declaration of Emergency.

The services associated with these contracts were initiated by way of Emergency Declarations. In response to the announcement of the aforementioned bankruptcy action, the Chief Executive of OSSS declared an Emergency, dated December 19, 2013, to procure the required transportation services in order to protect the health and safety of New York City public school students. The Chancellor also

declared an Emergency, dated December 19, 2013, to implement replacement bus contracts. These Emergency declarations allow for 30 days of service and for an option to extend this service for an additional 30 days. The Panel is asked to approve these Emergency Declarations and the already-described Buy-Against contracts.

The DOE sought replacement vendors from current contractors who are operating satisfactorily under substantially similar pupil transportation contracts in the relevant Contract Items, starting first with the lowest-priced contractor, and then the next lowest-priced contractor, and so on, among such current contractors in each affected Contract Item, and negotiating the best prices practicable under the circumstances with such contractors (and/or any responsible affiliate(s) thereof) who were immediately capable to perform the work requiring coverage. Work that could not be covered in that manner was sought from responsible contractors holding current contracts for similar pupil transportation services for equivalent vehicles and service (not in the relevant Contract Items) who were immediately capable to perform the work requiring coverage, and negotiating the best prices that the DOE was able to under the circumstances. OPT also analyzed each of these vendors' operational and financial capacities individually and determined that, in addition to their current obligations, these vendors can cover the necessary work in the affected Contract Items at the same cost to the DOE as did the Bankrupt Contractors plus two additional components that were necessary in light of the exigent circumstances, including the rapid start-up time, the need of the replacement vendors to acquire new school buses, the relatively short remaining term of the contracts and the replacement contractors' potential liability for the Bankrupt Contractors' failure to make certain payments to and on behalf of their workers following a declaration of alleged impasse in collective bargaining negotiations. The two additional components are: a 10% increase of the daily vehicle rate (not applicable to escort costs) for the period through June 30, 2015 only and an indemnification by the DOE of the replacement contractors in connection with the aforesaid potential liability.

Soliciting these services using a new competitive sealed bid process was not practical because of the very short interval between December 9, 2013 (the date that the Bankrupt Contractors' negotiations with creditors failed and the DOE was informed that this action is required) and December 31, 2013 (the date when the Bankrupt Contractors stopped providing services). As such, the above-described method of source selection is in the best interest of the DOE because it provides the best opportunity for the successful administration of these services as the transition is made to new service providers.

The termination date of these contracts does not exceed the original contracts' termination date.

The prices under these buy-against contracts have been determined to be fair and reasonable because they are the same as those of the Bankrupt Contractors, plus the two additional components that were deemed necessary and appropriate under the circumstances: the 10 percent daily vehicle rate increase and the indemnification explained above.

VENDOR BACKGROUND INFORMATION

Comprehensive background checks were performed over the last 16 months, were updated for this procurement, and have been determined to be still valid for the following vendors: L&M, Pioneer Transportation, Pride Transportation Services, and Quality Transportation Corp. There were no noteworthy findings for these vendors.

Noteworthy findings have been reported for the following vendors:

- **Grandpa's Bus Co., Lorissa, and Logan Transportation** - These three companies are affiliated with each other and with Logan Bus Co, Lorinda Enterprises, Little Richie Bus Service. VENDEX contains a caution related to the investigation of DOE bus inspectors conducted by the U.S. Attorney's Office for the Southern District of New York and resulted in the 2009 conviction of several former bus inspectors on bribery, extortion, and conspiracy charges for taking cash payments from a number of bus companies. As a result of this investigation, Logan

and several of its affiliated entities, though not charged with an offense, were required to sign a Monitoring Agreement that included retaining an Independent Private Sector Inspector General (IPSIG) to oversee its operations and compliance with City contracts. To date, the IPSIG has not reported any noteworthy incidents.

There are news reports of a number of instances in which Logan Bus or its affiliates failed to properly safeguard children and did not comply with all rules regarding the hiring of drivers and attendants. In light of the facts that the Logan family of companies consists of 40 entities, that these matters occurred over five years ago, and that Logan has a history of satisfactory performance with the DOE, the DOE does not believe these matters preclude a determination that the vendor is responsible.

- **Jofaz and Third Avenue Transport** - These two companies are affiliated with each other. These companies have affiliates: Boro Wide Buses and 3rd Avenue Transportation. VENDEX reports one caution regarding an investigation of DOE bus inspectors that was conducted by the US Attorney's Office for the Southern District of NY, resulting in the 2009 conviction of several former bus inspectors on bribery, extortion and conspiracy charges based on their having taken cash payments from a number of bus companies. As a result of this investigation, Boro-Wide (and affiliate Jofaz) signed a Monitoring Agreement that included retaining an IPSIG. To date, the IPSIG has not reported any noteworthy incidents. The vendor self-reported in its VENDEX Questionnaire a criminal complaint filed against Joseph Fazzia, Sr. as a result of the above-mentioned US Attorney investigation. The complaint ultimately was dismissed in 2008 and Joseph Fazzia, Sr., is not currently a principal at Jofaz or Boro Wide. A 2012 investigation conducted by SCI substantiated that a school bus driver and bus escort employed by Boro-Wide committed misconduct which included allowing students to exit the bus at a small grocery store, purchase items (for the driver), and attempting to get the email address of one of the 11-yr olds. The DOE has received a satisfactory corrective action plan in this matter and the individuals involved no longer work for the company. In light of the vendor's satisfactory history of performance and corrective actions taken, the DOE does not believe these matters preclude a finding that the vendor is responsible.

  Third Avenue Transport, although an affiliate, was not required to retain an IPSIG.

- **All American** – All American School Bus has affiliates: Rainbow Transit, Citywide Transit, and Indigo Warranties. VENDEX reports that in 2007, Rainbow was among the bus companies investigated by the U.S. Attorney's office. That investigation resulted in the conviction of several former DOE bus inspectors on bribery, extortion, and conspiracy charges based on the inspectors having taken cash from several bus companies. Rainbow entered into a Monitoring Agreement which includes the hiring of an IPSIG to monitor the business integrity of the companies. The DOE has been advised that the vendor has been cooperative with the monitor and shows no signs of corruption, criminality, or unethical behavior.

  There are currently several liens held by the IRS against All American School Bus and its affiliates and principals in excess of $350k. The DOE has received documentation that these liens are in the process of being addressed by the vendor.

  As such, these do not preclude a finding of responsibility.

- **SNT Bus** – An affiliate, Professional Charter Service, has a caution in VENDEX indicating that the DOE terminated one of its contracts for cause due to performance issues. The affiliate and the DOE reached a monetary settlement. As the other affiliated entities, including Boro Transit and Lonero Transit, have histories of satisfactory performance on DOE contracts, the DOE does not believe this precludes a determination that SNT is responsible.

- **Gotham** – VENDEX contains two cautions. The first caution indicates that the Workers Compensation Board debarred Gotham from 10/21/09–10/21/10 for not having required coverage; however, the vendor is no longer debarred and has current coverage. The second caution indicates that Gotham and its principal owner were investigated as part of the U.S. Attorney's Office investigation of DOE bus inspectors for bribery and extortion. As a result of this investigation, Gotham Transportation & affiliate IC Bus executed monitoring agreements, including the provision of an Independent Private Sector Inspector General (IPSIG) selected by SCI to among other things, oversee compliance with City contracts, monitor employee conduct, audit payroll and expenditures and oversee operations and training. This matter is also noted as a caution in affiliate IC Bus's VENDEX. To date, the IPSIG has not reported questionable behavior.

  VENDEX also discloses several resolved and open liens involving the vendor. These matters have either already been addressed or are in the process of being addressed by the vendor. Accordingly, the DOE does not believe these matters should preclude a determination that the vendor is responsible.

Estimated total contract amounts are the following:

VENDOR	ADDRESS	SPECIAL ED. AMOUNT (Including Attendant, if Applicable)	GENERAL ED. AMOUNT	TOTAL
All American Bus Co.	P.O. Box 2099 Long Island City, NY 11102	$14,348,746	$4,862,726	$19,211,472
Allied Transit Corp.	148 Snediker Avenue Brooklyn, NY 11207	$3,138,701	$5,200,901	$8,339,602
Gotham Transportation Corp.	2847 West 21st Street Brooklyn, NY 11224	$17,394,788		$17,394,788
Grandpa's Bus Company Inc.	97-14 Atlantic Avenue Ozone Park, NY 11416	$4,636,623	$20,905,217	$25,541,840
Jofaz Transportation Inc.	1 Coffey Street Brooklyn, NY 11231	$7,770,177	$6,946,751	$14,716,929
L & M Bus Corp.	3167 Atlantic Avenue Brooklyn, NY 11208	$5,309,680		$5,309,680
Logan Transportation	97-14 Atlantic Avenue Ozone Park, NY 11416		$5,808,032	$5,808,032
Lorissa Bus Service, Inc.	97-14 Atlantic Avenue Ozone Park, NY 11416		$14,672,034	$14,672,034
Mountainside Transportation	841 Essex Street Brooklyn, NY 11208	$4,700,384		$4,700,384
Pioneer Transportation Co.	2890 Arthur Kill Road Staten Island, NY 10309	$6,802,833	$7,229,468	$14,032,302
Pride Transportation SVCS	231 Malta Street Brooklyn, NY 11207	$10,535,595		$10,535,595
Quality Transportation Corp.	3167 Atlantic Avenue Brooklyn, NY 11208	$7,744,712	$28,970,766	$36,715,478
SNT Bus	50 Snediker Avenue Brooklyn, NY 11207		$86,193,328	$86,193,328
Third Avenue Transit, Inc.	1 Coffey Street Brooklyn, NY 11231	$7,691,317		$7,691,317