

Barnes Tiwana

From: Levy Odelia
Sent: Monday, November 25, 2013 11:50 AM
To: Barnes Tiwana
Subject: FW: SAVE THE DATE!!!! - MTA LIRR DISCRETIONARY PROCUREMENT EVENT - RSVP TODAY!!!

From: Chape, Zenaida
Sent: Monday, February 25, 2013 2:21 PM
To: Camacho, Danny
Subject: FW: SAVE THE DATE!!!! - MTA LIRR DISCRETIONARY PROCUREMENT EVENT - RSVP TODAY!!!

Greetings!

The MTA Long Island Rail Road invites you to attend its first "Discretionary Procurement" Outreach Event. This forum is designed specifically to bring small, minority and women owned businesses together with the LIRR to learn How to do business with us via Discretionary Procurements. The event will be held on Thursday, February 28, 2013 between the hours of 9:30 am to 12:00 noon. Registration will begin at 9:00 am. The event will take place in the lobby of the JFK AirTrain Building located at 144-41 94th Avenue, Jamaica, Queens NY 11435.

Discretionary Procurements consist of contract awards not exceeding \$200,000 that are not federally funded and are for the purchase of goods or services, or for goods or technology that are recycled or remanufactured. A streamlined procedure for these purchases was established pursuant to New York State Executive Law Article 15-a, Section 2879(3)(b)(i) of the Public Authorities Law to provide opportunities to qualified small business concerns or certified minority and women owned enterprises only.

We hope you can join us. If interested in attending, please email Patricia Robertson at probert@lirr.org no later than Monday, February 25, 2013. Please include your company name, name(s) of attendee(s), address, contact information and a short narrative/line card on the product(s) and/or service(s) you provide. We will reply with a confirmation email. If you would like more information please feel free to call Zenaida Chape', Assistant Director, Department of Diversity and Civil Rights at 646-252-1391.
Thank you for your interest in doing business with the LIRR.

Sincerely yours,



Dennis L. Mahon
Chief Procurement and Logistics Officer
MTA Long Island Rail Road
90-27 Sutphin Boulevard
3rd Floor, Mail Code 0335
Jamaica, NY 11435

Odelia Levy, Esq.
Senior Associate Counsel/Associate Director
EEO & Diversity Management



DOING BUSINESS WITH THE NYC SCHOOL CONSTRUCTION AUTHORITY (NYC SCA) WORKSHOP

**Wednesday, March 6, 2013
2:00pm – 4:00pm**

What You Learn:

- Prequalification/MWBE Application Process
- What the NYC SCA Buys
- How to Qualify to be a Vendor with the NYC SCA
- How to Identify and Market Purchase Opportunities
- Overview of Listings of Available Contracts
- Contract Compliance

About the SCA

The School Construction Authority (SCA) was established by the York State Legislature in December 1988 to build new public schools and manage the design, construction and renovation of capital projects in New York City's more than 1,200 public school buildings, half of which were constructed prior to 1949.

The SCA's Mentor Program matches emerging MWBE contractors with some of the industry's largest management ("Mentor CM") firms who provide valuable expertise. The CMs serve as the SCA's agent and representatives. The program provides the following opportunities:

- Experience Working on SCA Projects
- Technical Assistance and Training
- General Business, Organizational and Staff Development
- Marketing and Business Development
- Fast Track Payment Systems
- Access to Working Capital and Bonding

For additional information, please visit www.nycsca.org.

Location	SoBRO 555 Bergen Avenue, 3rd Floor, Bronx, NY 10455
RSVP	Leticia Negron (718) 732-7559 or Lnegron@sobro.org

For more information about SoBRO's Procurement Technical Assistance Center (PTAC), upcoming workshops and our M/WBE Program contact us at (718) 292-3113 or visit www.sobro.org

For more information on SBS M/WBE program, please visit www.nyc.gov/buycertified
This event was made possible by the New York City Council



New York Women's Chamber of Commerce

Promoting, Connecting and Opening Doors for Small Business Owners!

In Partnership With

COLUMBIA HARLEM



COLUMBIA UNIVERSITY



PRESENTS

2013 State of The Women In Business

Keynote Address:

*New York City Council Speaker,
Christine Quinn*



Friday, March 22, 2013

8:30am to 10:30am

Columbia University

Business School

3022 Broadway

310 Uris Hall, Room 140

Local Law 129 has been revised to improve business practices in the City affecting minority- and women-owned businesses.

What are the improvements? What still needs to be done? What is the city doing to increase business opportunities for all women? What is the city doing to help women succeed in business?

*New York Women's Chamber
hosts*

*Christine Quinn, New York City Council Speaker
and*

*Anne Rascon, Deputy Commissioner,
New York City Department of Small Business Services*

**SHARE WITH THEM YOUR CONCERNS AND IDEAS TO LEVEL THE
PLAYING FIELD FOR ALL WOMEN IN BUSINESS**

Space is Limited!

RSVP by Monday, March 18:

Lawrence Miles

(212)491-9640 X105

lmiles@nywcc.org

New York Women's Chamber of Commerce
1524 Amsterdam Avenue, New York, New York 10031
www.nywcc.org

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New York Women's Chamber of Commerce

1524 Amsterdam Avenue
New York, NY 10031
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www.NYWCC.org

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New York Women's Chamber of Commerce | 1524 Amsterdam Avenue | New York | NY | 10031

Save The Date

The Brooklyn (Kings County) Hispanic Chamber of Commerce
and
The Business Department of St. Joseph's College Present
2013 BROOKLYN BUSINESS EXPO

"Rebuilding Business;
Weathering Hard Times"

Thursday, April 4, 2013
11:00 A.M. – 4:00 P.M.



St. Joseph's
College
NEW YORK 

St. Joseph's College,
Tuohy Hall
245 Clinton Avenue
Brooklyn, NY 11205

- ❖ Valuable Business Seminars
- ❖ EXHIBITORS REGISTER NOW FOR A BOOTH!!! (Small Business & Corporations may receive Interns from St. Joseph's College)
- ❖ ATTENDEES ARE FREE!!!
- ❖ Space is Limited

Please RSVP By
Monday, March 25, 2013

Phone: 718-940-5857

Fax: 718-638-8839

Email: msummers@sjcny.edu

Visit: www.SJCBusinessExpo.com

The Business Department of St. Joseph's College and
The Brooklyn (Kings County) Hispanic Chamber of Commerce
Present

2013 BROOKLYN BUSINESS EXPO

***“Rebuilding Business;
Weathering Hard Times”***

**Thursday, April 4, 2013
11:00 A.M. – 4:00 P.M.**

St. Joseph's College, Tuohy Hall,
245 Clinton Avenue
Brooklyn, NY 11205

WORKSHOPS

- 12:00 – 12:45** FEMA: Disaster Preparedness/Navigating Forms
- 1:00 – 1:45** NYC Small Business Services/Minority and Women Business Enterprise (MWBE Certification)
- 2:00 – 2:45** TBD
- 3:00 – 3:45** TBD

EXHIBITORS REGISTER NOW FOR A BOOTH!!!

ATTENDEES ARE FREE!!!

SPACE IS LIMITED

Please RSVP By Monday, March 25, 2013

Phone: 718-940-5857

Fax: 718-638-8839

Email: msummers@sjcny.edu

Visit: www.SJCBusinessExpo.com

In collaboration with: SBDC of Brooklyn, Myrtle Avenue Brooklyn Partnership, Brooklyn Navy Yard Development Corporation, The Office of Brooklyn Borough President Marty Markowitz, the Office of Council Member Letitia James, Fort Greene SNAP

Barnes Tiwana

From: Wade Theresa
Sent: Monday, November 25, 2013 12:02 PM
To: Barnes Tiwana
Subject: FW: Compete to Win - Follow Up

From: Wade Theresa
Sent: Friday, March 29, 2013 12:48 PM
To: Fuentes, Yahaira (SBS)
Cc: Barnes Tiwana
Subject: RE: Compete to Win - Follow Up

Hi Yahaira,

Thanks for the clarification. I will be attending the April 9th session, and Tiwana Barnes, who is copied on this e-mail, will be attending the May 14th session. Will the sessions be taking place at the SBS office at 110 William Street?

Thanks,

Theresa B. Wade, Esq.
Assistant Counsel for the Diversity Management Unit
Office of Equal Opportunity & Diversity Management
New York City Department of Education
65 Court Street - Suite 1102
Brooklyn, New York 11201
(718) 935-4954 - Phone
(718) 935-2531 - Fax
TWade4@schools.nyc.gov

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From: Fuentes, Yahaira (SBS) [<mailto:YFuentes@sbs.nyc.gov>]
Sent: Friday, March 29, 2013 11:27 AM
To: Wade Theresa
Cc: Barnes Tiwana
Subject: RE: Compete to Win - Follow Up

Hi Theresa,

All those dates are for the same Selling to Government workshop only. The I'm certified now what? workshop dates are not available at this time but I will provide them to you as soon as they are. Those two workshop are different and offered on separate dates.

Thanks,

Yahaira

From: Wade Theresa [<mailto:TWade4@schools.nyc.gov>]
Sent: Friday, March 29, 2013 11:18 AM
To: Fuentes, Yahaira (SBS)
Cc: Barnes Tiwana
Subject: RE: Compete to Win - Follow Up

Hi Yahaira,

Just for our clarification, are the workshops you mentioned below on April 9th, May 14th, and June 11th, all the same "Selling to Government" workshops or are they each different? Also, are any of the workshops on those dates "I'm Certified.. Now What?" workshops or is that a totally separate/different workshop? Thanks!

Theresa B. Wade, Esq.
Assistant Counsel for the Diversity Management Unit
Office of Equal Opportunity & Diversity Management
New York City Department of Education
65 Court Street - Suite 1102
Brooklyn, New York 11201
(718) 935-4954 - Phone
(718) 935-2531 - Fax
TWade4@schools.nyc.gov

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From: Fuentes, Yahaira (SBS) [<mailto:YFuentes@sbs.nyc.gov>]
Sent: Friday, March 29, 2013 10:34 AM
To: Levy Odelia
Cc: Wade Theresa; Barnes Tiwana; Lang, Todd (SBS)
Subject: Compete to Win - Follow Up

Good Morning Odelia,
Our next Selling to Government Workshops are scheduled for April 9th, May 14th and June 11th from 10:00am-12:00pm, let me know which date is best for you to attend so I can notify our team from DEFO.

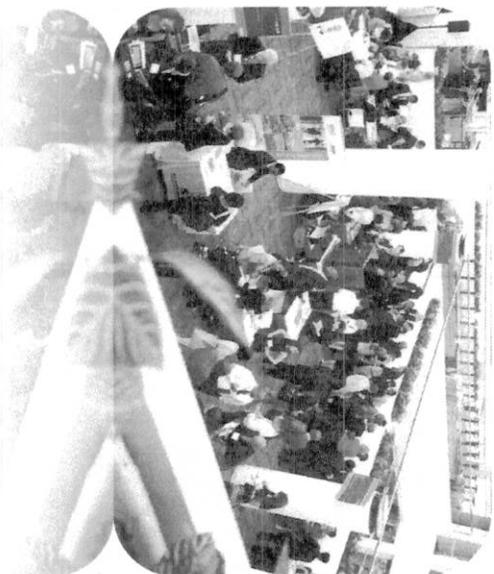
I also attached our one page marketing sheet that provides you with a brief description of all our services under compete to win .

If you have any questions please contact me.

Thank you,

Yahaira Fuentes
Program Manager
M/WBE Capacity Building Services
NYC Department of Small Business Services
110 William Street, 7th Floor New York, NY 10038
T: (212) 513-6454 F: (212) 618-8991
E: Yfuentes@sbs.nyc.gov

SAVE THE DATE!



7th Annual Citywide Procurement Fair

Expanding Opportunities for M/WBEs

When: Thursday, May 16, 2013

Where: BNY Mellon, 101 Barclay Street, New York, NY

RSVP Information to Follow!

This is one of the City's signature events, offering the opportunity to connect with over 500 City-certified M/WBE firms.



Asian Women In Business

2013 Annual Conference

PROCUREMENT OPPORTUNITIES FOR MINORITY/WOMEN-OWNED BUSINESS ENTERPRISES

Join AWIB on June 6th and participate in informative workshops with ample opportunities to meet buyers from corporations and government agencies. The event provides multiple channels to meet the right people: extensive exhibition area, one-on-one corporate meetings, B2B networking and industry expert-led panel discussions.

Conference Highlights

- Corporate Procurement
Get your foot in the door: Hear from the experts on the best approach and ways you can close the deal
- Corporate Matchmaking
One-on-one meetings for pre-qualified vendors with buyers from Corporate America. This is a chance to pitch your product/service
- Government Procurement
Find out how to land that coveted government contract. Hear from the city, the state, the US government and various regional authorities
- Success Stories
Learn from business owners who have been successful in obtaining government and corporate contracts. They will share their experiences & actions they took to be competitive

June 6, 2013, Thursday

8:30 AM – 3:00 PM

at

BNY Mellon

101 Barclay Street, 10th Floor, NY

Cost: Free

For updated information and to RSVP, go to

www.awib.org/procurementconference

Vendors requesting one-on-one appointments with corporate buyers must fully complete the prequalification form. This fillable form can be emailed or faxed to us at 877.686.6870



Presents

11th Annual Queens Small Business & Procurement Expo

Friday, June 7, 2013

9:00 a.m. - 3:00 p.m.

- **Meet Government procurement representatives**
- **Locate potential subcontract opportunities**
- **Network with other small businesses**
- **Workshops offered throughout the day**

**Cost: Attendees - \$10.00
Exhibitors - \$175.00**

Register: <http://www.ptacexpo11.eventbrite.com/#>

**Con Edison Learning Center
43-82 Vernon Blvd., Long Island City, NY 11101**

For more information: Call 718-482-5306 or email: PTAC@Lagcc.cuny.edu





WIN GOVERNMENT CONTRACTS FOR YOUR BUSINESS

--- SBA GOVERNMENT CONTRACTING BOOT CAMP ---
GOVERNMENT CONTRACTING ASSISTANCE AND ADVICE
CERTIFICATION FOR 8(a) and HUBZone Programs
INDIVIDUAL COUNSELING

<u>8(a) Program Boot Camp</u>	<u>HUBZone Program Boot Camp</u>
<u>Monday, July 8, 2013</u> <u>From 8:30am to 12:30pm</u>	<u>Wed. July 17, 2013</u> <u>From 8:30am to 12:30pm</u>
<u>FOR Socially and Economically Disadvantaged Small Businesses</u>	<u>FOR Businesses Located in Historically Underutilized Business Zones</u>
	<u>3% Set Aside Government Contracts</u>
<u>http://www.sba.gov/8(a)</u>	<u>http://www.sba.gov/HUBZone</u>

@
26 Federal Plaza, 6th Floor, Room A/B
New York, NY 10278

REGISTRATION REQUIRED: NewYorkDO@sba.gov

QUESTIONS CONTACT: man-li.lin@sba.gov or robin.daniels@sba.gov or

at 212-264-4322 for further information



WIN GOVERNMENT CONTRACTS FOR YOUR BUSINESS

--- SBA GOVERNMENT CONTRACTING BOOT CAMP ---
GOVERNMENT CONTRACTING ASSISTANCE AND ADVICE
CERTIFICATION FOR 8(a) and HUBZone Programs
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<u>8(a) Program Boot Camp</u>	<u>HUBZone Program Boot Camp</u>
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at 212-264-4322 for further information

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THE NEXT

20

[CLICK HERE TO REGISTER](#)

If you are interested in Exhibiting, select
one of our Sponsorship Levels.

Limited tables available.

Thursday, July, 25, 2013 8:00am - 5:00pm
BNY Mellon - 101 Barclay St., NY, NY 10007

EXHIBITORS INCLUDE

BNY Mellon

City University Construction Fund

Crescent Consulting

Dormitory Authority of the State of New York

Goldman Sachs 10,000 Small Businesses

Hudson River Park Trust

Hugh L. Carey Battery Park City Authority

Metropolitan Transportation Authority

National Grid

New York City Department of Education

New York City Department of
Environmental Protection

New York City Department of Sanitation

New York City Department of Small
Business Services

New York City Economic Development
Corporation

New York City Health and Hospitals
Corporation

New York City Housing Authority

New York City School Construction
Authority

New York Power Authority

New York State Insurance Fund

The Port Authority of New York
& New Jersey

New York State Homes &
Community Renewal

And many more

For more information,
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or 718.395.1932



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JOIN US FOR THIS FREE EVENT!

Procurement: Commodities, Services & Construction

August 12th, 2013
9AM-3PM

John Jay College of
Criminal Justice
524 West 59th Street
New York, NY 10019

PARTNERING FOR OPPORTUNITIES

A Conference for Minority & Women-Owned Business Enterprises

**Register Today at CUNYbiz.com
or call 212-726-2859 for more information.**

DURING OUR CONFERENCE, ATTENDEES WILL:

- Learn how to grow your business with CUNY and CUCF.
- Network with representatives and decision-makers from CUNY Colleges, Central Procurement Office, CUCF, New York State & New York City agencies, and procurement assistance and development programs.
- Meet with CUCF's Contractors: Construction Managers, Architects and Engineers.
- Discover the partnering opportunities available to firms for a wide array of commodities, services, construction, architectural and engineering projects.
- Meet one-on-one with CUNY Colleges and CUCF at our Match-Maker Sessions.

CITY&STATE PRESENTS

The **NEW** Agenda

IDENTIFYING OPPORTUNITIES
FOR MWBEs AND SMALL BUSINESSES
TO FUEL OUR ECONOMIC GROWTH



TUES, 09 / 24 / 2013 • 8:00 AM - 1:15 PM
NEW YORK UNIVERSITY, ROSENTHAL PAVILION
60 Washington Square South, New York, NY 10012



@CityAndStateNY
www.CityAndStateNY.com

CITY&STATE

Program Schedule

- 8:30 am Welcoming Remarks & Introductions
Reverend Jacques Andre De Graff, Co-Chair, The New Agenda & One Hundred Black Men, 1st Vice President
- 9:00 am Opening Keynote
Honorable Scott M. Stringer, Manhattan Borough President & Democratic Nominee for New York City Comptroller
- 9:30 am Remarks by Jack Hidary, Jobs & Education Party Candidate for NYC Mayor
- 9:45 am Remarks by Adolfo Carrion Jr., Independent Party Candidate for NYC Mayor
- 10:15 am New Agenda Informational Sessions
- The "411" on New York City Local Law 1, 2013
 - New York State Scaffold Law and how it affects the M/WBE Community?
 - NYC & NYS Disparity Study – Shaping the M/WBE Programs
 - NYC & NYS Budgets – Effects on Projects

Panelists:

Louis J. Coletti, Building Trades Employers' Association
Philip Eng, P.E., Executive Deputy Commissioner and Chief Engineer
La-Verna J. Fountain, Columbia University
Lorraine Grillo, NYC School Construction Authority
Tim Marshall, President, Jamaica Business Resource Center
Nayan Parikh, President, Ashnu International
Anne Rascon, NYC Department of Small Business Services
Lawrence P. Roman, WDF, Inc.
Elizabeth Velez, President, The Velez Organization
Keith M. Wiener, Holland & Knight

Moderators:

Sandra Wilkin, Co-Chair, The New Agenda, Co-founder and Chair Emeritus of the Women Builders Council and President, Bradford Construction Company

Morgan Pehme, Editor-in-chief, *City & State*

Lunch – 11:30 am

12:00 pm Remarks by Joseph Lhota, Republican Party Candidate for NYC Mayor

TBD - Remarks by Bill de Blasio, Democratic Party Candidate for NYC Mayor

16th Bronx Business Opportunities EXPO

Thursday,
October 10, 2013
10:00 am to 2:00 pm



Lehman College
Music Building
250 Bedford Park Blvd W.
Bronx, NY 10468



SUPPORTER, EXHIBITOR AND ADVERTISING AGREEMENT

Champion Event Supporter \$5,000

- Prominent full page color advertisement in the Expo Journal
- Premium placement of company logo on all marketing materials and on-site signage
- One (1) display table beside sponsor section
- Complimentary breakfast and lunch for two (2) company representatives
- 1 Ticket to the annual SoBRO Gala

Premier Supporter \$3,000

- Full page color advertisement in the Expo Journal
- Premium placement of company logo on all marketing materials and on-site signage
- One (1) display table beside sponsor section
- Complimentary breakfast and lunch for two (2) company representatives

Major Supporter \$1,500

- Company logo placement on all marketing materials and on-site signage
- Half-page, 4-color advertisement in the Expo Journal
- One (1) display table beside sponsor section
- Complimentary breakfast and lunch for two (2) company representatives

Exhibitor \$200

- One exhibitor table and two (2) chairs
- Quarter-page black and white advertisement in the Expo Journal
- Complimentary breakfast and lunch for two (2) company representatives

Journal Advertisers

Rates:

- Full Page Black & White: \$250*
- Half-page Black & White: \$150*
- Quarter-page Black & White: \$80*

Mechanical Requirements

Logo & Journal ads: PDF or JPEG for color; PDF or slicks for black & white

Expo Journal size (cutting edge): 11.0" deep X 8.5" wide

Ad sizes (maximum print area): 10.0" deep X 7.5" wide for cover ads and full inside-page ads; 5.0" deep X 7.5" wide for half-page ads; 5.0" deep X 3.5" wide for quarter-page ads

Deadline for submission of logos and ads: October 1, 2013

Deadline for submission of payment: October 1, 2013

Please submit logos, camera-ready ads, the filled-in order form (below) and checks payable to SoBRO to: Leticia Negron at SoBRO, 555 Bergen Ave., Bronx, NY 10455 OR by email to lnegron@sobro.org. For credit card payments, fill-in the order form below, sign and send by mail or by fax to Leticia Negron at 718-292-3115. For questions, call: 718-732-7559

Supporter, Exhibitor or Advertising Order

Please circle the appropriate level of support:

Champion Supporter Premier Supporter
Major Supporter Exhibitor

Journal Advertiser: Full Page 1/2 page 1/4 page

*RATE: \$ _____ Paid by: Check Credit card

Visa MasterCard Expiration date: _____

Credit card #: _____

Signature (required): _____

Name of signatory (pls. print): _____

Company (pls. print): _____

Phone number: _____